

連結ベース



## 1. 地域別売上高 Net sales by geographic area

上段：百万円、下段：増減率

Upper: Millions of yen, Lower: Sales growth

	2007/12(1~3Q)	2008/3 (FY)	2008/6(1Q)	2008/9(2Q)	2008/12(3Q)	2008/9 (1H)	2008/12(1~3Q)	2009/3 (FY)
	9 months	通期	第1四半期	第2四半期	第3四半期	上期	9 months	通期予想 Forecast
国内市場 Japan	38,222 10.8%	52,193 11.4%	11,447 △ 5.3%	12,931 △ 4.6%	10,842 △ 13.8%	24,378 △ 5.0%	35,220 △ 7.9%	46,300 △ 11.3%
欧州市場 Europe	119,873 35.4%	160,360 29.3%	40,835 8.5%	42,296 2.6%	29,136 △ 29.0%	83,131 5.4%	112,267 △ 6.3%	134,000 △ 16.4%
北米市場 North America	43,755 17.7%	56,422 9.6%	11,440 △ 16.3%	14,396 △ 5.7%	8,894 △ 40.0%	25,836 △ 10.7%	34,730 △ 20.6%	42,100 △ 25.4%
アジア市場 Asia	16,679 16.9%	22,629 16.2%	7,036 29.8%	6,127 9.4%	4,740 △ 16.2%	13,163 19.4%	17,903 7.3%	21,500 △ 5.0%
その他 Other regions	39,051 38.4%	50,973 33.7%	13,878 17.6%	15,172 14.4%	9,805 △ 29.9%	29,050 15.9%	38,855 △ 0.5%	46,100 △ 9.6%
中南米 Central and South America	12,756 34.4%	16,764 32.0%	4,960 29.6%	5,619 30.5%	3,620 △ 21.7%	10,579 30.1%	14,199 11.3%	16,600 △ 1.0%
中近東・アフリカ The Middle East/Africa	13,964 45.1%	18,687 43.0%	4,826 19.5%	5,138 11.4%	3,580 △ 32.6%	9,964 15.2%	13,544 △ 3.0%	17,000 △ 9.0%
オセアニア Oceania	12,331 35.4%	15,522 25.7%	4,092 4.0%	4,415 1.7%	2,605 △ 35.8%	8,507 2.8%	11,112 △ 9.9%	12,500 △ 19.5%
合計 Total	257,580 27.1%	342,577 22.4%	84,636 5.0%	90,922 2.2%	63,417 △ 28.0%	175,558 3.6%	238,975 △ 7.2%	290,000 △ 15.3%

## 2. 生産台数(月平均) Production per month

上段：千台、下段：構成比

Upper: Thousand of unit, Lower: Composition

	2007/12(1~3Q)	2008/3 (FY)	2008/6(1Q)	2008/9(2Q)	2008/12(3Q)	2008/9 (1H)	2008/12(1~3Q)
	9 months	通期	第1四半期	第2四半期	第3四半期	上期	9 months
国内 Japan	411 23.0%	410 22.5%	401 20.7%	379 19.6%	275 17.4%	390 20.2%	352 19.4%
欧州 Europe	184 10.3%	196 10.8%	229 11.8%	186 9.6%	173 10.9%	207 10.7%	196 10.8%
北米 North America	119 6.7%	123 6.8%	114 5.9%	123 6.4%	111 7.0%	119 6.1%	116 6.4%
中国 China	1,030 57.7%	1,047 57.6%	1,145 59.2%	1,181 61.2%	981 61.9%	1,163 60.2%	1,102 60.6%
中南米 Central and South America	42 2.3%	43 2.4%	47 2.4%	61 3.2%	44 2.8%	54 2.8%	51 2.8%
海外工場計 Overseas	1,375 77.0%	1,409 77.5%	1,535 79.3%	1,551 80.4%	1,309 82.6%	1,543 79.8%	1,465 80.6%
合計 Total	1,786 100.0%	1,819 100.0%	1,936 100.0%	1,930 100.0%	1,584 100.0%	1,933 100.0%	1,817 100.0%

## 連結ベース



## 3. 現地通貨四半期ベース売上動向 Sales growth in local currency basis (quarterly; major subsidiaries)

	FY08 9months (07.4-12)	FY08 (07.4-08.3)	FY09 1Q (08.4-6)	FY09 2Q (08.7-9)	FY09 1H (08.4-9)	FY09 3Q (08.10-12)	FY09 9months (08.4-12)
日本 Japan	10.8%	11.4%	△ 5.3%	△ 4.6%	△ 5.0%	△ 13.8%	△ 7.9%
米 国 U.S.A.	14.0%	7.6%	△ 7.4%	0.7%	△ 3.0%	△ 33.9%	△ 13.6%
カ ナ ダ Canada	16.0%	17.0%	14.8%	20.1%	17.4%	8.6%	14.2%
英 国 U.K.	23.5%	20.1%	3.9%	△ 5.5%	△ 0.9%	△ 3.0%	△ 1.6%
ド イ ツ Germany	19.3%	21.4%	0.9%	10.3%	5.8%	△ 4.2%	2.3%
フ ラ ンス France	12.4%	9.9%	4.7%	△ 6.5%	△ 0.7%	△ 5.5%	△ 2.5%
東欧・ロシア Eastern Europe and Russia	35.5%	32.2%	29.2%	12.7%	19.9%	△ 9.4%	10.1%
ロ シ ア Russia	39.9%	41.3%	31.4%	15.8%	22.3%	△ 25.9%	7.4%
ポーランド Poland	42.0%	38.4%	33.2%	20.7%	26.3%	16.7%	22.7%
オーストリー Austria	12.1%	8.0%	18.7%	9.8%	14.2%	△ 7.6%	6.4%
中 国・香港 China	26.3%	20.4%	24.0%	3.3%	14.1%	△ 32.4%	△ 2.2%
シンガポール Singapore	23.6%	22.1%	39.6%	5.3%	20.9%	△ 27.9%	2.7%
オーストラリア Australia	17.7%	12.4%	7.2%	13.0%	10.3%	6.1%	8.9%
ブ ラ ジ ル Brazil	27.9%	30.0%	46.5%	39.2%	42.5%	28.5%	37.5%
マキタ・ガルフ UAE	43.7%	43.6%	43.3%	28.8%	35.5%	23.1%	29.2%