



For immediate release

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Company name: **Makita Corporation**  
Representative: Masahiko Goto, President, Representative Director & CEO  
Stock ticker code: 6586

## Makita strengthens its sales networks in the Latin American market

Makita Corporation (Head office: Anjo, Aichi Prefecture, Japan; President Masahiko Goto; Capital 24,206 million yen) announces that Makita will open new branches in Panama City, Panama, and in Para State located in northern Brazil, in order to strengthen its sales networks in the Latin American market. The branch in Panama City will start operation in April 2013, and the branch in Para State in May 2013.

### 1. Reasons for Opening of New Branches

At present, Makita Latin America Inc. (established in Florida, U.S.A., in 2001) and Makita do Brasil Ltda. (established in 1981), both consolidated subsidiaries of Makita, are in charge of Makita's marketing and after-sale service in Panama and northern Brazil, respectively. The newly planned Panama branch and Belem branch in Para State is designed to strengthen Makita's marketing activities in Latin America where continuous growth will be seen in the future. The aim is also to enhance business activities, quicker and more efficient distributions and after-sales services in the region.

### 2. Outline of New Branches

#### **【Panama Branch operated by Makita Latin America Inc.】**

1. Branch name **Makita Panamá Inc.**
2. Location Local Comercial No.4, Albrook Office Center, calle Diego Domínguez, Albrook, Panama City, Panama
3. Branch manager Toru Nozawa
4. Operating start April 1, 2013
5. Number of employees 3
6. Description of business Sales and after-sale service of power tools and parts in Panama

#### **【Belem Branch, Makita do Brasil Ferramentas Elétricas Ltda.】**

1. Branch name **Makita do Brasil Ferramentas Elétricas Ltda. Filial Belém.**
2. Location Rodovia BR 316, Km 04 Loja 04- Bairro Águas Lindas, Ananindeua/PA - Cep 67. 020-000
3. Branch manager Takashi Omote
4. Operating start May 1, 2013
5. Number of employees 10
6. Description of business Sales and after-sale service of power tools and parts in northern Brazil