










# Bringing invaluable tools to people and their living environments

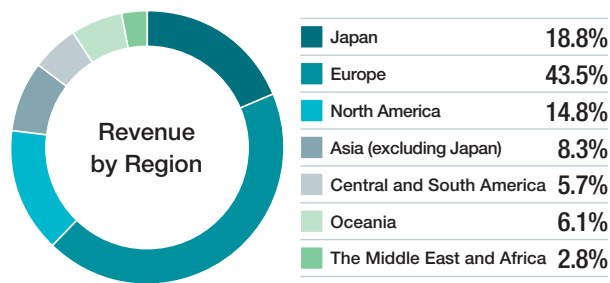
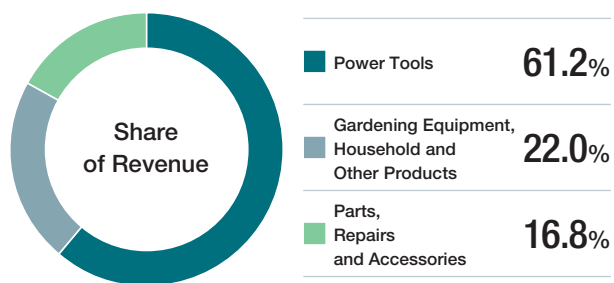
Makita Corporation was founded in Nagoya (Aichi prefecture) in 1915 as an electric motor sales and repair company. In 1958, it became the first company in Japan to manufacture and sell portable electric planers. Over the subsequent 10 years, Makita built a business network in Japan, some 80 locations strong, based on the philosophy of moving closer to our customers. In 1970, we established our first overseas subsidiary in the USA. And, whether in Japan or overseas, striving for robust after-sales services has allowed us to earn the trust of craftspeople who rely on power tools. In 2015, we celebrated our 100th anniversary and currently operate 116 sales and service bases in Japan, augmented by some 50 overseas bases, while selling products in approximately 170 countries around the world. Forging ahead toward our next 100 years of growth, Makita will strive to capture and maintain worldwide market leadership in power tools in construction markets around the globe. As we do so, we will pursue our mission of “Conversion from engine-powered to battery-powered products,” strengthen initiatives in our battery-powered gardening equipment business, and continue to strive for growth by solving social issues.



## Fiscal 2019 Highlights & Contents

### Fiscal 2019 Highlights

 <p>Revenue</p> <p><b>¥ 490,578</b> Mil.</p>	 <p>Operating Profit</p> <p><b>¥ 78,305</b> Mil.</p>	 <p>Operating Profit Ratio</p> <p><b>16.0</b> %</p>
 <p>Overseas Revenue Ratio</p> <p><b>81.2</b> %</p>	 <p>Number of Employees (Consolidated)</p> <p><b>16,424</b></p>	 <p>Production Output</p> <p><b>30.58</b> Mil.(units)</p>
 <p>R&amp;D Costs</p> <p><b>¥ 11,258</b> Mil.</p>	 <p>Capital Expenditures</p> <p><b>¥ 23,867</b> Mil.</p>	 <p>ROE</p> <p><b>9.9</b> %</p>



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