

連結ベース



1. 地域別売上高 Net sales by geographic area

上段:百万円、下段:増減率

Upper: Millions of yen, Lower: Sales growth

	2016/12(1-3Q) 9months	2017/3(FY) 通期	2017/6 (1Q) 第1四半期	2017/9(2Q) 第2四半期	2017/12(3Q) 第3四半期	2017/9 (1H) 上期	2017/12(1-3Q) 9months	2018/3(FY) 通期予想 Forecast
国内市場 Japan	53,695 +8.3%	74,381 +8.7%	19,516 +14.9%	20,361 +11.8%	20,760 +12.3%	39,877 +13.3%	60,637 +12.9%	81,500 +9.6%
欧州市場 Europe	125,001 -6.2%	168,992 -2.9%	48,340 +11.7%	50,246 +21.5%	50,481 +25.0%	98,586 +16.5%	149,067 +19.3%	195,500 +15.7%
北米市場 North America	50,810 -6.0%	66,148 -2.4%	16,942 +5.7%	18,089 +15.0%	21,775 +14.3%	35,031 +10.3%	56,806 +11.8%	72,800 +10.1%
アジア市場 Asia	29,163 -8.9%	40,079 -3.3%	10,889 +17.0%	10,574 +24.4%	11,832 +4.2%	21,463 +20.6%	33,295 +14.2%	43,700 +9.0%
その他 Other regions	47,646 -13.6%	65,399 -9.2%	17,377 +10.8%	18,617 +24.3%	19,435 +14.5%	35,994 +17.4%	55,429 +16.3%	73,500 +12.4%
中南米 Central and South America	17,022 -20.5%	23,110 -11.6%	6,464 +25.3%	7,019 +26.2%	7,748 +23.0%	13,483 +25.8%	21,231 +24.7%	27,500 +19.0%
オセアニア Oceania	18,100 -1.1%	25,093 +1.8%	7,311 +22.5%	8,286 +44.3%	7,931 +24.1%	15,597 +33.2%	23,528 +30.0%	30,500 +21.5%
中近東・アフリカ The Middle East/Africa	12,524 -19.0%	17,196 -18.8%	3,602 -21.0%	3,312 -9.9%	3,756 -12.4%	6,914 -16.1%	10,670 -14.8%	15,500 -9.9%
合計 Total	306,315 -5.5%	414,999 -2.0%	113,064 +11.6%	117,887 +19.3%	124,283 +17.0%	230,951 +15.4%	355,234 +16.0%	467,000 +12.5%

2. 生産台数 Production

上段:万台、下段:構成比

Upper: 10 thousand of units, Lower: Composition

	2016/9(2Q) 第2四半期	2016/12(3Q) 第3四半期	2017/3(4Q) 第4四半期	2017/3 (FY) 通期	2017/6(1Q) 第1四半期	2017/9(2Q) 第2四半期	2017/12(3Q) 第3四半期	2018/3(FY) 通期予想 Forecast
国内 Japan	67 11.8%	67 9.2%	69 9.6%	270 10.2%	76 9.7%	68 8.6%	79 10.3%	295 9.5%
欧州 Europe	69 12.4%	70 9.7%	85 11.8%	298 11.3%	91 11.5%	93 11.7%	104 13.6%	425 13.7%
北米 North America	34 6.1%	31 4.2%	35 4.9%	132 5.0%	32 4.0%	31 4.0%	28 3.7%	125 4.1%
アジア Asia	376 67.0%	544 74.6%	511 70.9%	1,874 70.9%	563 71.6%	572 72.1%	528 68.9%	2,155 69.5%
中南米 Central and South America	15 2.7%	17 2.3%	20 2.8%	69 2.6%	25 3.2%	29 3.6%	27 3.5%	100 3.2%
海外工場計 Overseas	494 88.2%	662 90.8%	651 90.4%	2,373 89.8%	711 90.3%	725 91.4%	687 89.7%	2,805 90.5%
合計 Total	561 100.0%	729 100.0%	720 100.0%	2,643 100.0%	787 100.0%	793 100.0%	766 100.0%	3,100 100.0%



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3. 現地通貨四半期ベース売上動向 Sales growth in local currency, quarterly basis

前年同期比増減率 y/y

	FY17 3Q (16.10-12)	FY17 9months (16.4-12)	FY17 4Q (17.1-3)	FY17 (16.4-17.3)	FY18 1Q (17.4-6)	FY18 2Q (17.7-9)	FY18 3Q (17.10-12)	FY18 9months (17.4-12)
日 本 Japan	+8.6%	+8.3%	+9.6%	+8.7%	+14.9%	+11.8%	+12.3%	+12.9%
欧 州 Europe	+12.8%	+10.1%	+15.5%	+11.3%	+11.1%	+6.4%	+11.6%	+9.7%
西 欧 Western Europe	+9.9%	+9.9%	+10.4%	+10.0%	+13.3%	+4.0%	+11.2%	+9.6%
東欧・ロシア E. Europe and Russia	+19.6%	+10.3%	+27.9%	+13.9%	+7.5%	+10.7%	+12.5%	+10.1%
北 米 North America	+8.5%	+7.6%	+11.1%	+8.3%	+3.4%	+5.7%	+9.7%	+6.5%
ア ジ ア Asia	+11.5%	+3.9%	+17.1%	+6.9%	+14.2%	+15.8%	-0.4%	+8.9%
中 南 米 Central and South America	+8.0%	-2.6%	+22.5%	+1.9%	+18.4%	+15.7%	+17.2%	+17.1%
オセアニア Oceania	+10.9%	+11.1%	+7.3%	+10.1%	+18.0%	+28.7%	+17.9%	+21.3%
中近東・アフリカ The Middle East/Africa	+8.9%	-7.9%	-15.8%	-10.0%	-22.7%	-16.4%	-16.0%	-18.6%
海 外 合 計 Overseas	+11.1%	+6.9%	+12.5%	+8.2%	+9.1%	+8.4%	+9.2%	+8.9%
合 計 Total	+10.7%	+7.1%	+11.9%	+8.3%	+10.1%	+9.1%	+9.7%	+9.6%