Third Quarter FYE2026 Earnings Announcement

(Nine months ended December 31, 2025)

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FYE2026 9 Month Results

	FYE2025 9 month	FYE2026 9 month	year-on-year
Revenue	¥568.6 billion	**¥568.8 billion**	+0.0%
Domestsic	¥94.8 billion	¥97.8 billion	+3.2%
Overseas	¥473.8 billion	¥471.0 billion	-0.6%
Operating profit	¥82.3 billion	**¥76.2 billion**	-7.4%
Profit before income taxes	¥83.7 billion	**¥78.5 billion**	-6.2%
Profit attributable to owners of the parent	¥61.8 billion	**¥57.5 billion**	-7.0%
EPS	¥229.88	**¥216.57**	-

Effective Exchange Rate

Weighted average change for all foreign currencies 1.2% depreciated in the value of the yen
Effect on revenue: increase of ¥5.7 billion

Revenue Growth by Region (LC)

Year-on-Year

Japan	+3.2%
Europe	-3.9%
Western Europe	+ 3.0%
Eastern Europe	-14.7%
North America	-10.3%
Asia	+ 9.7%
Central & South America	+ 4.5%
Oceania	+ 6.1%
Mid-East/Africa	+ 11.9%
Consolidated Revenue	-1.0%

3

Cordless Products, OPE Sales Performance

Cordless Products Sales

Year on year (yen)	+3 %
Year on year (Local Currency)	**+1 %**
Proportion of cordless products in sales overall	55%

OPE Sales

Year on year (yen)	-1 %
Year on year (Local Currency)	**-2 %**

DC OPE Sales

Year on year (yen)	+2 %
Year on year (Local Currency)	**+0 %**

4

FYE2026 9M Results for Operations Year-on-Year Change

Billion yen	FYE2025 9M	FYE2026 9M
Operating Profit (3Q of the previous year)	48.0	82.3
Sales Volume	-1.6	-2.0
Currency	+2.7	+8.3
Cost Down	+10.9	+1.3
SG&A	+2.0	-9.3
Others	+20.3	-4.4
Operating Profit	82.3	76.2

Production, Sales, Inventory

Million unit	FYE2025 9M	FYE2026 9M	Year-on-Year
Production	22.09	21.45	-2.9%
Sales	23.07	22.19	-3.8%
Inventory	14.95	16.24	+ 8.6%
Inventory month on hand	10.0	10.1	

*Inventory at the end of 9M FYE2026 is +6.5% from 15.25 million units at the end of March 2025

(Reference) Inventory month on hand by region (calculated by cost of sales)

Japan	Europe	North America	Asia	Central and South America	Oceania	Mid-East/Africa
1.6	7.3	8.3	1.9	7.8	7.3	8.2

Capital expenditures, Depreciation and amortization, R&D costs

	FYE2025 9M	FYE2026 9M
Capital expenditures	¥15.3billion	¥16.1billion
Depreciation and amortization	¥18.8billion	¥18.7billion
R&D costs	¥11.2billion	¥12.3billion

FYE2026 Revenue Forecast

	FYE2025	FYE2026 (Forecast)	year-on-year
Revenue	¥753.1 billion	**¥760.0 billion**	+0.9%
Domestic	¥127.2 billion	**¥131.0 billion**	+3.0%
Overseas	¥626.0 billion	**¥629.0 billion**	+0.5%
Operating profit	¥107.0 billion	**¥100.0 billion**	-6.6%
Profit before income tax	¥108.5 billion	**¥100.0 billion**	-7.8%
Profit attributable to owners of the parent	¥79.3 billion	**¥73.0 billion**	-8.0%
EPS	¥294.90	**¥274.87**	

FYE2026 Results for Operations Year-on-Year Change (Forecast)

Billion yen	FYE2025 9M	FYE2025	FYE2026 9M	FYE2026 (Forecast)
Operating Profit (the previous year)	48.0	66.2	82.3	107.0
Sales Volume	-1.6	-3.2	-2.0	-3.9
Currency	+2.7	-0.4	+8.3	+13.7
Cost Down/Cost Up*	+10.9	+17.8	+1.3	-0.2
SG&A	+2.0	-2.5	-9.3	-11.0
Others	+20.3	+29.1	-4.4	-5.6
Operating Profit	82.3	107.0	76.2	100.0

* (+) indicates Cost Down, (-) indicates Cost Up.

Production, Sales, Inventory (Forecast)

Million unit	FYE2025	FYE2026	Year-on-Year
Production	29.36	28.10	-4.3%
Sales	30.62	29.40	-4.0%
Inventory	15.25	16.00	+ 4.9%
Inventory month on hand	10.2	10 or more	

Capital expenditures, Depreciation and amortization, R&D costs (Forecast)

	FYE2025	FYE2026 (Forecast)
Capital expenditures	¥17.6billion	¥25.0billion
Depreciation and amortization	¥24.9billion	¥25.0billion
R&D costs	¥15.1billion	¥16.5billion

The repurchase of treasury shares

Announced January 29, 2026
“Notice Concerning Repurchase of Treasury Shares”

(1) Class of shares to be repurchased	Common shares
(2) Total number of shares to be repurchased	Up to 10,000,000 shares (3.78% of total number of issued shares (excluding treasury shares))
(3) Total purchase price for repurchase of shares	Up to 40 billion yen
(4) Period of repurchase	January 30, 2026 to May 31, 2026

※Based on our basic policy on profit distribution,
Implementing with the aim of improving ROE through enhanced capital efficiency as part of its capital strategy

Crafting Growth Strategy

Where we are now…
Internally reviewing and discussing our growth strategy to further enhance corporate value and present the direction we are heading mid-to-long term

What we are discussing…

Vision FY2030

Key Initiatives FY2030

- Growth Strategy for Achieving Our Vision
- Key Financial Indicators
- Cash Allocation

When we will announce…
April 2026(to be announced at the time of FYE2026 earning release)

https://www.makita.biz/

(Reference)
Exchange Rate（Actual/Forecast） Sensitivity

	FYE 2025 9M	FYE 2025	FYE 2026 9M	FYE 2026 (Forecast)	Operating Profit Sensitivity* (FYE2026 9M Result)	Operating Profit Sensitivity* (FYE2026 Forecast)
USD	¥152.64	¥152.62	¥148.71	¥150	- ¥0.7 billion or less	- ¥0.7 billion or less
EUR	¥164.89	¥163.88	¥171.83	¥174	About ¥0.9 billion	+¥0.9 billion or more
RMB	¥21.16	¥21.11	¥20.77	¥21.1	- ¥8 billion or less	- ¥8 billion or less

*Under the condition of ¥ 1 depreciation of the yen