



1. 地域別売上収益 Revenue by geographic area

上段:百万円、下段:増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3					2022/3	
	1Q(20.4-6)	2Q(20.7-9)	3Q(20.10-12)	4Q(21.1-3)	FY(20.4-21.3)	1Q(21.4-6)	FY(21.4-22.3) Forecast
国内市場 Japan	25,329 +6.1%	30,432 +14.3%	27,754 +13.2%	29,533 +15.0%	113,048 +12.3%	30,053 +18.7%	115,000 +1.7%
欧州市場 Europe	58,168 +4.3%	72,731 +40.5%	73,895 +33.1%	77,931 +46.6%	282,725 +30.8%	91,397 +57.1%	310,000 +9.6%
北米市場 North America	19,855 +14.2%	21,758 +28.2%	24,611 +14.3%	24,721 +50.7%	90,945 +25.8%	28,618 +44.1%	95,000 +4.5%
アジア市場 Asia	8,997 -7.8%	9,777 -1.1%	10,353 -3.7%	10,204 +18.7%	39,331 +0.9%	10,225 +13.6%	41,500 +5.5%
中南米市場 Central and South America	4,152 -32.3%	8,453 +25.5%	8,427 +17.7%	8,371 +40.2%	29,403 +13.1%	9,680 +133.1%	32,500 +10.5%
オセアニア市場 Oceania	8,653 +18.6%	10,508 +50.1%	9,940 +34.4%	12,203 +81.4%	41,304 +45.3%	12,056 +39.3%	42,000 +1.7%
中近東・アフリカ市場 The Middle East/Africa	1,842 -18.1%	2,501 +20.0%	3,048 +8.6%	4,184 +47.9%	11,575 +16.1%	3,268 +77.4%	14,000 +21.0%
合計 Total	126,996 +3.7%	156,160 +29.0%	158,028 +21.8%	167,147 +40.0%	608,331 +23.5%	185,297 +45.9%	650,000 +6.8%

2. 生産台数 Production

上段:万台、下段:構成比
Upper: 10 thousand of units, Lower: Composition

	2021/3					2022/3	
	1Q(20.4-6)	2Q(20.7-9)	3Q(20.10-12)	4Q(21.1-3)	FY(20.4-21.3)	1Q(21.4-6)	FY(21.4-22.3) Forecast
国内 Japan	70 9.0%	65 6.9%	75 7.1%	94 8.0%	304 7.7%	102 8.0%	350 7.8%
欧州 Europe	146 18.7%	222 23.5%	244 23.0%	294 25.0%	906 22.9%	300 23.3%	1,150 25.5%
北米 North America	21 2.7%	25 2.7%	29 2.7%	44 3.8%	119 3.0%	41 3.2%	130 2.9%
アジア Asia	524 66.9%	600 63.7%	669 63.2%	695 59.2%	2,488 62.8%	790 61.5%	2,700 60.0%
中南米 Central and South America	22 2.7%	30 3.2%	42 4.0%	48 4.0%	142 3.6%	52 4.0%	170 3.8%
海外工場計 Overseas	713 91.0%	877 93.1%	984 92.9%	1,081 92.0%	3,655 92.3%	1,183 92.0%	4,150 92.2%
合計 Total	783 100.0%	942 100.0%	1,059 100.0%	1,175 100.0%	3,959 100.0%	1,285 100.0%	4,500 100.0%

連結ベース	Consolidated basis
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3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2020/3	2021/3				2022/3	
	FY(19.4-20.3)	1Q(20.4-6)	2Q(20.7-9)	3Q(20.10-12)	4Q(21.1-3)	FY(20.4-21.3)	1Q(21.4-6)
国内市場 Japan	+9.3%	+6.1%	+14.3%	+13.2%	+15.0%	+12.3%	+18.7%
欧州市場 Europe	+7.2%	+10.4%	+39.0%	+33.5%	+41.2%	+30.8%	+42.4%
西欧市場 Western Europe	+4.3%	+7.0%	+42.5%	+29.7%	+45.0%	+31.0%	+38.3%
東欧・ロシア市場 E. Europe and Russia	+12.4%	+15.5%	+33.4%	+40.5%	+34.6%	+30.5%	+48.2%
北米市場 North America	+1.9%	+17.0%	+29.7%	+18.5%	+53.7%	+28.8%	+39.6%
アジア市場 Asia	-2.8%	-5.4%	-0.3%	-1.9%	+19.8%	+2.4%	+8.1%
中南米市場 Central and South America	+3.5%	-11.1%	+58.9%	+44.4%	+61.0%	+38.9%	+120.6%
オセアニア市場 Oceania	+2.4%	+29.1%	+47.0%	+30.7%	+62.1%	+41.7%	+17.2%
中近東・アフリカ市場 The Middle East/Africa	-25.9%	-15.5%	+21.0%	+11.2%	+50.1%	+18.3%	+70.0%
海外合計 Overseas	+3.4%	+9.4%	+34.8%	+26.8%	+44.5%	+28.6%	+40.4%
合計 Total	+4.5%	+8.8%	+30.3%	+24.2%	+38.1%	+25.3%	+36.0%

(注) 上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります
 Note: The above forecast is based on information as available at the present time, and includes uncertainties. A actual result may vary from the above forecast.