

連結ベース	Consolidated basis
-------	--------------------



1. 地域別売上収益 Revenue by geographic area

上段：百万円、下段：前年度比増減率

Upper: Millions of yen, Lower: Y/Y

	2022/3		2023/3					
	9 Months (21.4-12)	FY (21.4-22.3)	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	1H (22.4-9)	9 Months (22.4-12)	FY (22.4-23.3) Forecast
国内市場 Japan	88,800 +6.3%	118,050 +4.4%	31,414 +4.5%	30,409 -0.5%	28,975 +2.8%	61,823 +2.0%	90,798 +2.3%	120,000 +1.7%
欧州市場 Europe	261,554 +27.7%	352,470 +24.7%	94,204 +3.1%	83,176 -3.8%	85,637 +2.3%	177,380 -0.3%	263,017 +0.6%	343,000 -2.7%
北米市場 North America	80,614 +21.7%	112,248 +23.4%	27,850 -2.7%	34,830 +47.3%	29,684 +4.7%	62,680 +19.9%	92,364 +14.6%	114,500 +2.0%
アジア市場 Asia	35,888 +23.2%	49,196 +25.1%	11,592 +13.4%	17,450 +43.0%	13,198 -1.9%	29,042 +29.5%	42,240 +17.7%	53,000 +7.7%
中南米市場 Central and South America	31,515 +49.8%	41,765 +42.0%	11,977 +23.7%	12,417 +7.7%	12,436 +20.6%	24,394 +15.0%	36,830 +16.9%	47,000 +12.5%
オセアニア市場 Oceania	38,317 +31.7%	51,579 +24.9%	14,970 +24.2%	14,166 +26.4%	15,072 +0.1%	29,136 +25.2%	44,208 +15.4%	57,000 +10.5%
中近東・アフリカ市場 The Middle East/Africa	10,143 +37.2%	13,952 +20.5%	3,341 +2.2%	3,522 +4.7%	3,963 +12.8%	6,863 +3.5%	10,826 +6.7%	15,500 +11.1%
合計 Total	546,831 +23.9%	739,260 +21.5%	195,348 +5.4%	195,970 +9.5%	188,965 +3.5%	391,318 +7.4%	580,283 +6.1%	750,000 +1.5%

2. 生産台数 Production

上段：万台、下段：構成比

Upper: 10 thousand of units, Lower: Composition

	2022/3				2023/3			
	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	FY (21.4-22.3)	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	FY (22.4-23.3) Forecast
国内 Japan	89 7.0%	82 6.5%	78 6.5%	351 7.0%	57 9.2%	62 6.6%	49 8.9%	205 7.8%
欧州 Europe	290 23.0%	269 21.1%	317 26.7%	1,176 23.5%	175 28.0%	156 16.7%	84 15.3%	508 19.4%
北米 North America	38 3.0%	32 2.6%	32 2.7%	143 2.9%	24 3.9%	22 2.3%	16 3.0%	75 2.9%
アジア Asia	788 62.6%	852 66.8%	718 60.6%	3,148 62.9%	344 55.0%	667 71.3%	372 68.4%	1,733 66.1%
中南米 Central and South America	55 4.4%	39 3.0%	41 3.5%	187 3.7%	24 3.9%	29 3.1%	24 4.4%	99 3.8%
海外工場計 Overseas	1,171 93.0%	1,192 93.5%	1,108 93.5%	4,654 93.0%	567 90.8%	874 93.4%	496 91.1%	2,415 92.2%
合計 Total	1,260 100.0%	1,274 100.0%	1,186 100.0%	5,005 100.0%	624 100.0%	936 100.0%	545 100.0%	2,620 100.0%

連結ベース	Consolidated basis
-------	--------------------



3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2022/3				2023/3			
	3Q (21.10-12)	9 Months (21.4-12)	4Q (22.1-3)	FY (21.4-22.3)	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	9 Months (22.4-12)
国内市場 Japan	+1.6%	+6.3%	-1.0%	+4.4%	+4.5%	-0.5%	+2.8%	+2.3%
欧州市場 Europe	+6.9%	+19.1%	+14.0%	+17.7%	-3.8%	-14.3%	-9.7%	-9.2%
西欧市場 Western Europe	+2.7%	+14.7%	+8.3%	+12.8%	-6.0%	-22.1%	-12.0%	-13.4%
東欧市場 Eastern Europe	+14.4%	+26.6%	+25.7%	+26.4%	-0.8%	-1.4%	-6.1%	-2.6%
北米市場 North America	+5.6%	+15.3%	+17.3%	+15.8%	-17.5%	+18.2%	-15.1%	-6.2%
アジア市場 Asia	+20.8%	+16.5%	+21.4%	+17.7%	-0.5%	+20.1%	-15.7%	+0.8%
中南米市場 Central and South America	+18.4%	+43.2%	+13.2%	+34.7%	+4.9%	-10.5%	-2.6%	-3.2%
オセアニア市場 Oceania	+38.6%	+18.2%	+5.4%	+14.4%	+13.3%	+8.9%	-10.1%	+2.9%
中近東・アフリカ市場 The Middle East/Africa	+7.9%	+30.9%	-15.2%	+14.3%	-9.3%	-14.0%	-6.5%	-9.9%
海外合計 Overseas	+10.9%	+19.8%	+13.5%	+18.0%	-4.3%	-4.2%	-10.7%	-6.5%
合計 Total	+9.3%	+17.2%	+10.9%	+15.5%	-2.9%	-3.6%	-8.6%	-5.0%

(注) 上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.