



# Corporate Profile 2020



Live **Green**  
&  
Grow **Strong**

# Strive to become a “Strong Company” Contributing to reducing the the world and on the global



While always giving priority to its customer-first philosophy and holding on to its on-site principle, Makita has devoted much of its energy to after-sales service since it began business in 1915. This spirit has not changed after more than 100 years of history. All of Makita's departments, including sales, product development, and production, have thoroughly placed importance on their sites, ultimately leading to the provision of products and services that customers want to have. This basic attitude has been passed down to all corners of the Makita Group, which has developed its business on a global basis. Successful expansion of its business is attributable to the support and cooperation of not only customers around the world but also business partners and all other stakeholders.

To achieve growth through the solution of social problems such as environmental issues, by mainly promoting the widespread use of cordless products, Makita is currently endeavoring to evolve into a manufacturer of cordless products including not only power tools but also outdoor power equipment (OPE).

Promoting cordless (engine-free) products by leveraging the industry-leading battery charging/discharging technologies and motor technologies, the Company has contributed to improved safety, convenience, and comfort for users, and reduced exhaust gases, noise, and fuel consumption. Among others, the Li-ion 40Vmax series, which enables further conversion of various products into cordless versions, is one of the Company's important platforms for the future. In particular, the replacement of engine-powered OPE with cordless OPE has greatly helped in the solution of environmental problems. Regarding demand from people staying at home and not undertaking nonessential outings as a result of

# burden on workplaces around environment

the spread of COVID-19 pandemic, the merits of cordless OPE were recognized further. Moreover, expectations for cordless products have been shown in many fields, since the cordless LED light series and cordless cooler and warmer box can be used at outdoor events or at disaster prevention and disaster sites, in addition to cleaning and maintenance work in places where it is difficult to secure a power supply. Besides, the Company has been striving to reduce the use of disposable plastic for packaging its products from the viewpoint of protecting the global environment.

Makita will strive to continue to be a company that is indispensable for customers in the long term by focusing on solving environmental problems and improving our customers' working environment and work efficiency.

To survive under any business environment, Makita will continue to attempt new things, just as it changed its core business from being an electric motor sales and repair company to a power tool manufacturer. The Company will strive to become a "Strong Company," its long-term target, by contributing to the creation of a sustainable society through its corporate activities, based on its Management Policy/Quality Policy: "Makita strives to exist in harmony with society"; "Makita values its customers"; "Makita is managed in a consistent and proactive manner"; and "Valuing a stalwart corporate culture, Makita encourages each individual to perform to his or her highest level."

**Munetoshi Goto**

Representative Director  
President

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# Makita at a glance

## Long-term Target

# Strong Company

Makita has set itself the goal of contributing to the creation of sustainable society and consolidating a strong position in the industry worldwide as a global supplier of a comprehensive range of tools for creating comfortable homes and living environments, including cordless power tools, battery-operated outdoor power equipment and pneumatic tools.

## Management Policy / Quality Policy

1. Makita strives to exist in harmony with society (a company that observes laws and regulations, acts ethically and never allows intervention of the anti-social organizations).
2. Makita values its customers (a market-driven company).
3. Makita is managed in a consistent and proactive manner (a company that strives to exist in perpetuity by adhering to a sound profit structure).
4. Valuing a stalwart corporate culture, Makita encourages each individual to perform to his or her highest level (a happy company).

## Code of Conduct

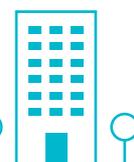
1. Am I acting in accordance with ethical guidelines? (Would I be unashamed in front of anyone?)
2. Am I looking at things from the customer's point of view rather than the company's point of view? (Am I leaning more towards the customer than my supervisor or my colleagues?)
3. Am I acting and thinking independently and taking on challenges? (Am I caught up in past experiences and successes?)
4. Am I persistently improving and innovating technology? (Is there a reason we have to do it this way?)
5. When I am on site, do I respect the opinions there? (Do I accurately gather information and communicate adequately?)

## Corporate Data (as of March 31, 2020)

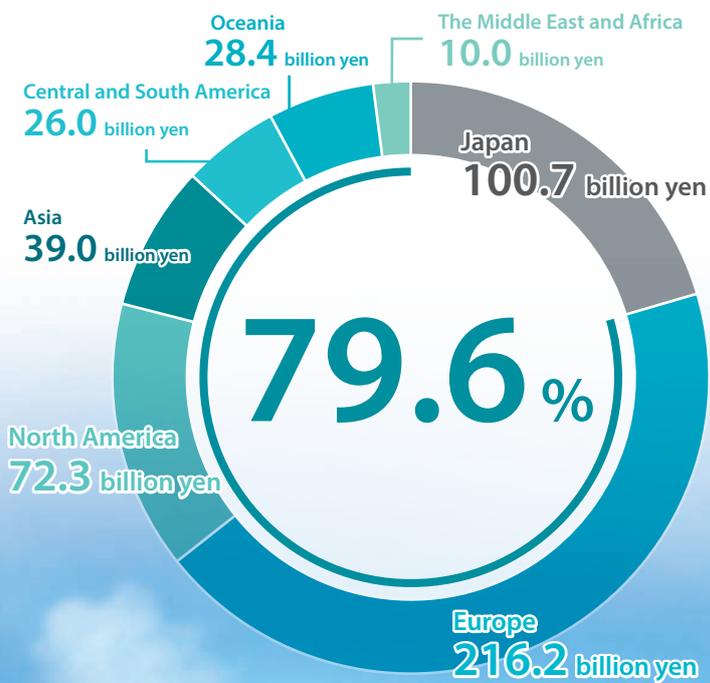
Corporate Name	Makita Corporation	Representative Directors	Chairman Masahiko Goto President Munetoshi Goto
Head Office	3-11-8, Sumiyoshi-cho, Anjo, Aichi 446-8502, Japan Phone: +81-566-98-1711	Record Date	March 31
URL	<a href="https://www.makita.biz/">https://www.makita.biz/</a>	Common Stock Listings	Tokyo and Nagoya Stock Exchanges
Date of Founding	March 21, 1915	Paid-in Capital	¥24,205,610 thousand
Date of Incorporation	December 10, 1938	Number of Employees	17,090 (Consolidated) 2,958 (Parent)
		Description of Business	Production and sales of electric power tools, gardening equipment, pneumatic tools and household equipment

# Founded 105 years

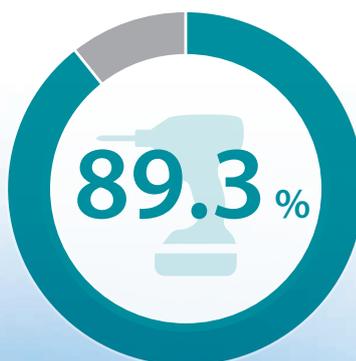
Makita was founded in 1915 as a motor sales and repair company.



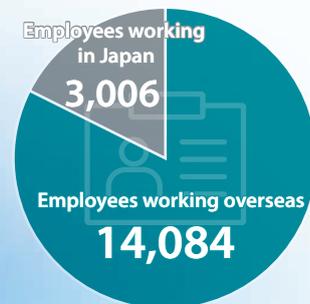
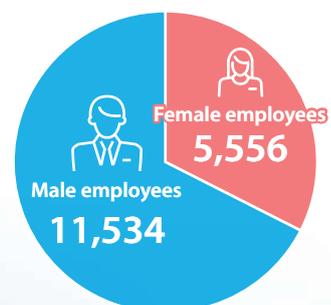
## Overseas revenue ratio



## Overseas production ratio



## Employee composition ratio



## Revenue

2018  
**477.3**  
billion yen

2019  
**490.6**  
billion yen

2020  
**492.6**  
billion yen

Operating profit

**64.0**  
billion yen

Operating profit ratio

**13.0%**

# Makita - A Global Brand

Makita have established directly operated business bases in about 50 countries around the world, and have upgraded our sales network in over 170 countries and after-sales service capabilities to become one of the leading companies in our industry. In addition, Makita is producing power tools and OPE in China, Romania, Thailand, U.K., Brazil, U.S. and Germany. Currently, about 90% of our group's manufacturing work in terms of production volume is carried out overseas.

Makita's worldwide sales and service network, as well as the stable, high production quality ensured at its plants worldwide, are the embodiment of the Makita brand.

## ISO9001 and ISO14001 Certification

Makita has acquired ISO9001 and ISO14001 certification at its overseas plants, including the Okazaki Plant.



Makita Werkzeug GmbH (in Germany)

# NORTH AMERICA

**4** companies



Makita U.S.A. Inc.

# EUROPE

**27** companies

The Middle and Africa

**2** companies

# Central and South America

**6** companies

- Sales and Service Bases
- Production Bases

Okazaki Plant



ISO9001 November, 1993  
ISO14001 July, 2007  
(Certification Date)

Brazil Plant



August, 2009  
March, 2010

U.S. Plant



June, 1996  
December, 2009

U.K. Plant



September, 1993  
July, 2009

Germany Plant



October, 2002  
January, 2010

China Plant (MCC)



ISO9001 March, 1997  
ISO14001 November, 2008

China Plant (MKC)



March, 1997  
November, 2008

Romania Plant



October, 2007  
October, 2008

Thailand Plant



March, 2014  
February, 2018



Makita Ukraine LLC

No. of Sales and Services Bases

**319** bases

ASIA  
**10** companies

JAPAN

**19** branches **117** sales offices

\*Including the Isahaya Sales Office opened in April 2020



Makita Corporation (in Japan)

Oceania  
**2** companies

\*as of March 31, 2020

# Makita's Description of Business

As a global supplier of a comprehensive range of tools for creating comfortable homes and living environments, Makita supports the creation of an enriched society on a global scale, through the provision of power tools, outdoor power equipment, and pneumatic tools. As a leading company in the industry, we have established an integrated system from development and production to sales and after-sale service, aiming to provide high-quality and attractive products and services to satisfy our customers.

## Construction and building

### Direct support for home building work

Power tools are used in a wide variety of settings, including construction sites of houses and buildings and factories. Since the launch of the first domestically manufactured portable electric planer in 1958, Makita has been committed to the development of unique and innovative technologies to make drilling, fastening, cutting and grinding operations easier and more comfortable. We offer a broad lineup of power tools backed by our superior and reliable technological capabilities.

Cordless Driver Drill



Cordless Impact Wrench



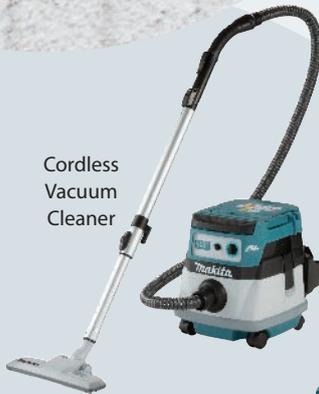
Cordless Combination Hammer



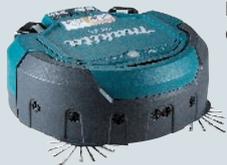
Cordless Backpack Vacuum Cleaner



Cordless Vacuum Cleaner



Robotic Cleaner



Cordless Cleaner



## Cleaning

To satisfy the needs of professionals who are engaged in cleaning work not only at construction sites but also offices, stores and warehouses, we have been offering a wide range of products with the following features: greater mobility, higher suction power and durability, and lower noise.

Cordless Circular Saw



Cordless Wall Scanner



# Gardening

Makita's extensive range of products, from tools for easy gardening to specialist equipment for tough jobs, helps people create living spaces filled with nature. With the aim of being in harmony with the environment, we have been actively developing cordless OPE featuring "no exhaust emissions," "no refueling," "zero start-up procedures," and "significantly lower noise" despite having a power output equivalent to engine-powered products.



Cordless Lawn Mower

Cordless Blower



Cordless Grass Trimmer + Portable Power Pack



Cordless Chain Saw

Cordless Hedge Trimmer



Cordless Angle Grinder



Cordless Cooler & Warmer Box



Battery Powered Wheelbarrow



Cordless Heated Jacket



Cordless Fan Jacket



Cordless Worklight



Efficut Saw Blade

## Accessories



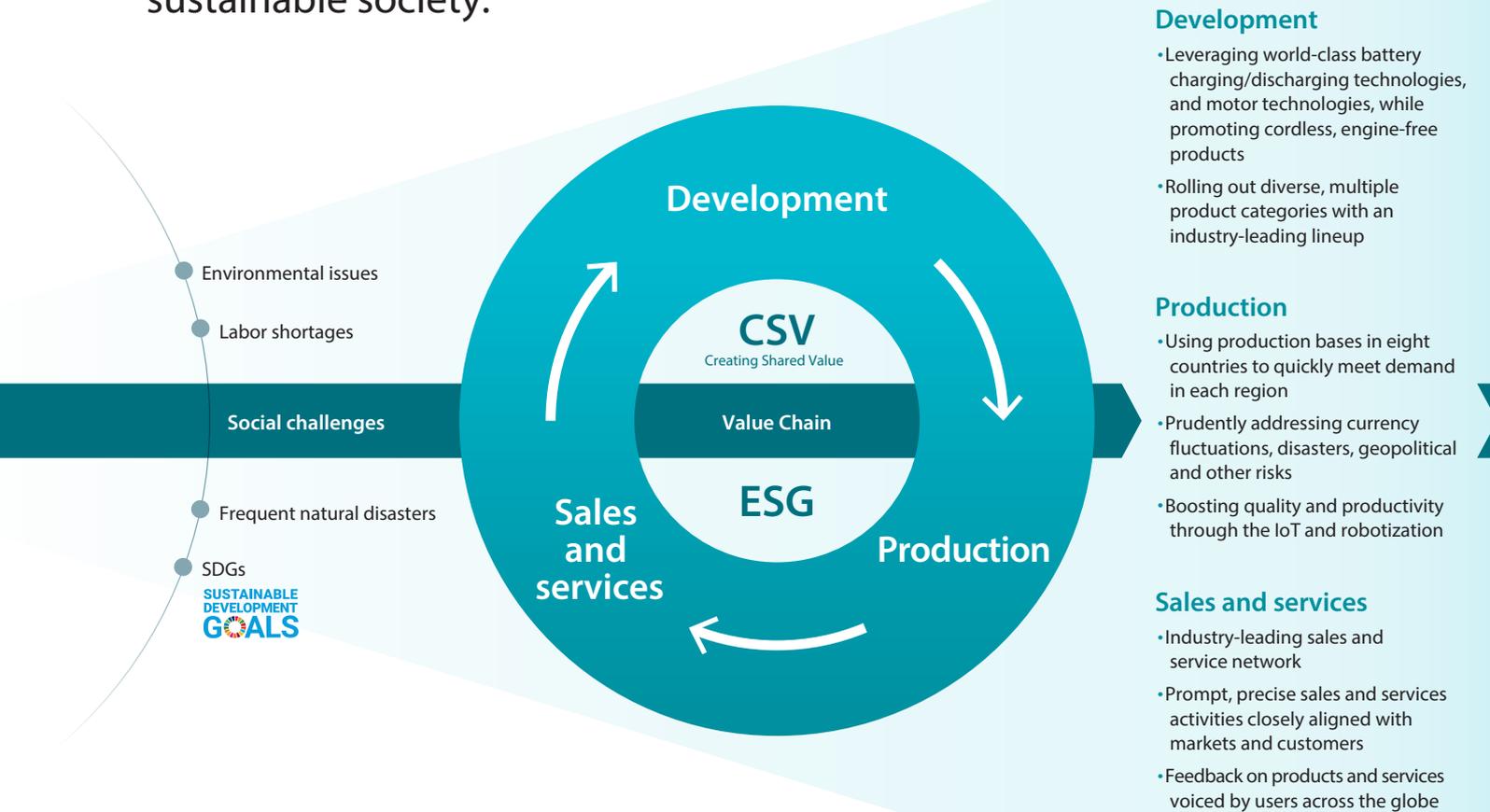
Cordless Job Site Radio

## Environment in and around the workplace, outdoor events, and disaster prevention

We have prepared a variety of products that help users work comfortably at their workplaces. Our products are also useful at outdoor events and disaster sites.

# Value Creation Process

Striving to solve social challenges such as environmental issues in order to contribute to the creation of sustainable society.



### Development

- Leveraging world-class battery charging/discharging technologies, and motor technologies, while promoting cordless, engine-free products
- Rolling out diverse, multiple product categories with an industry-leading lineup

### Production

- Using production bases in eight countries to quickly meet demand in each region
- Prudently addressing currency fluctuations, disasters, geopolitical and other risks
- Boosting quality and productivity through the IoT and robotization

### Sales and services

- Industry-leading sales and service network
- Prompt, precise sales and services activities closely aligned with markets and customers
- Feedback on products and services voiced by users across the globe

## Moving Forward as a Manufacturer of Cordless Products — bringing cordless tools to a whole new level.

Given the significant social issues of frequent natural disasters, labor shortages, and environmental problems, including climate change, Makita will continue contributing to solving these social issues by making all of our products cordless.

Cordless products offer many customer advantages, such as convenience, ease of use, improved safety, zero exhaust, low noise, and low vibration. With environmental problems being a particularly significant social issue, we believe that our cordless gardening equipment with zero emissions during use will greatly contribute to addressing these problems.

Makita will continue to evolve into a manufacturer of cordless products including not only power tools but also gardening equipment and expand into a company which does not rely only on a single area of business as we aim to become a “Strong Company” leveraging the benefits of cordless products to solve social issues.

### Advantages of Cordless Products

- Higher work efficiency and ease of use from having no power cords
- Helps to reduce work-site accidents from tripping on power cords
- Contributes to greater work efficiency in places where no power outlets are available
- Zero exhaust\*, lower noise, and lower vibration when switching from engine-powered models

\*During equipment operation



Reducing environmental impacts



Boosting work efficiency and productivity

# Strong Company



The value Makita delivers

Makita's goal

Early recovery from disasters

Makita has set itself the goal of contributing to the creation of sustainable society and consolidating a strong position in the industry worldwide as a global supplier of a comprehensive range of tools for creating comfortable homes and living environments, including cordless power tools, battery-operated outdoor power equipment and pneumatic tools.



Security during disasters



## Supporting SDGs



# Product Manufacturing

Many customers around the world use Makita products. Required functions and performance of the products vary from region to region and country to country. Using our extensive sales and service network, both within Japan and overseas, we strive to continue offering products that respond precisely to customers' needs with high quality and one of the best after-sales-service networks in the industry.



## Product Development, Quality Assurance

### Product Development

The Makita Group develops power tools and OPE at five R&D bases in Japan and abroad. We were one of the first to adopt lithium-ion batteries for professional power tools, and we are proud of our industry-leading product development capabilities to develop this series. Through our use of cutting edge technologies such as CAE analysis during production design, we further polish our own top-level know-how that we have accumulated over many years, thereby building confidence in the Makita brand. Moreover, Makita does not stop at simply creating products that

have the necessary features but also considers safety, sophistication of design, the user's working environment, and the conservation of global environment in the design of its products.

Additionally, one of our main features is that we use our extensive sales and service network around the world to create an environment where products are developed by adopting the suggestions of users, including visits of those responsible for product development to places where our customers work.

### Quality Assurance

Makita has established a framework for assuring quality in all processes, from the design stage through mass production. First, development strives to better incorporate certain features into product designs so that malfunctions do not occur. Next, evaluations are made from

multiple perspectives (legal compliance, standards compliance, functionality, durability, etc.) and the product is tested to ensure that customers can use it safely, securely, and to their satisfaction.



## Production

## Sales

### Production

The Makita Group has production bases in eight countries around the world. Positioned as the Okazaki Plant serves as the hub of Makita's manufacturing, playing a role of providing the latest technologies to the world. Therefore, we promote studies on methods and development of production facilities regarding processing activities, including the manufacture of motors, with the aim of increasing cost competitiveness.

In recent years, we have assigned the role of maturing and establishing new technologies on production floors to the China plant. While considering opening factories in emerging countries where further growth is expected, we will evolve manufacturing, centering on the Okazaki and China Plants, so that products with consistent quality can be manufactured by anyone in any country.

### Sales

In order to ensure that Makita products are always in top-notch shape, and can be used with peace of mind, we offer meticulous after-sales service through our 19 branches and 117 sales offices throughout Japan. The same customer-oriented, speedy, and accurate service cultivated in Japan is also offered worldwide. Customers' demands and comments gained through these activities are a great source contributing to Makita's product manufacturing.

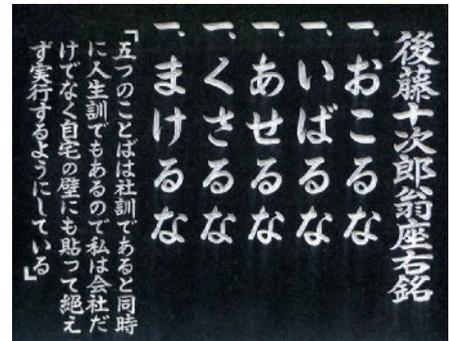
In addition, in Japan and overseas, we have provided in-house training to our sales staff with the aim of improving their product knowledge and repair skills. Furthermore, we also offer this training to our retailers to familiarize them with the Makita brand and its products.

# Approaches to Employees

## Fostering Human Resources



What supports our growth is nothing other than the talents of the people working at Makita. Based on "If employees are constantly angry at each other, work won't progress smoothly (don't be angry). Managers should advise and talk to employees in a persuasive manner (don't be arrogant). One must not panic in the face of difficult conditions, such as a declining economy or problems with work (don't panic), or must not mope in such conditions (don't mope). Panicking and engaging in excessive competition is like signing one's own death sentence. That doesn't mean, however, that one should be lax. If you fail, that will be the least productive course of action (don't give up)." , these life teachings of Jujiro Goto, who helped build the foundation of Makita Corporation together with its founder, Mosaburo Makita, changing it to a "power tool corporation," we are providing employees with the opportunity to demonstrate their ability to the fullest.



For training programs, we carry out stratified training (tailored to match each employee's career stage), correspondence training, as well as overseas job training actively offered to young employees to experience local workplaces through on-the-job training in order to allow our workers to build up professional skills as we foster human resources capable of being active on a global stage. Furthermore, we are striving to cultivate human resources in each global region, which includes carrying out problem-solving training and manager training to boost leadership skills at the China plant.

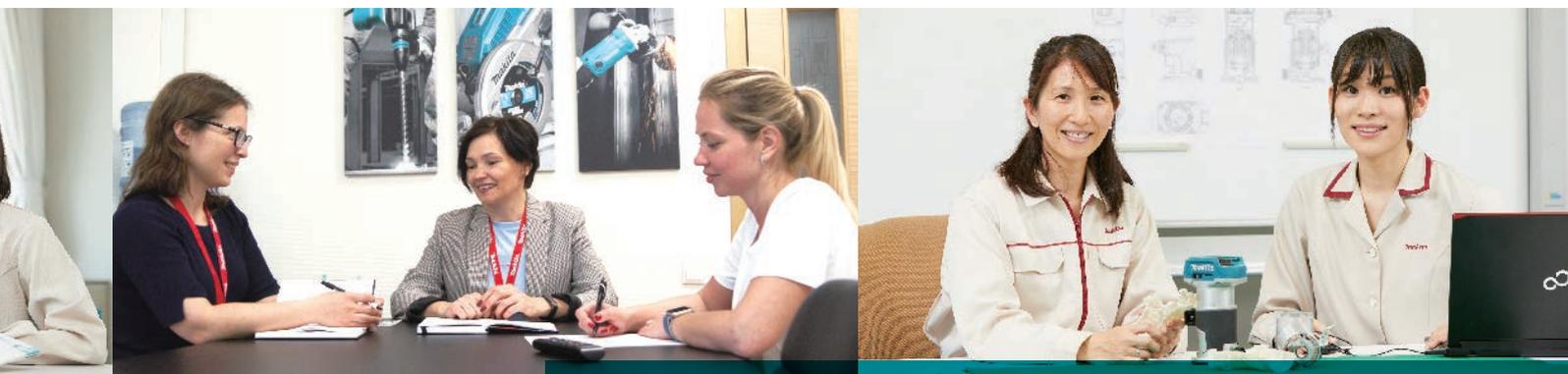
## Securing Safety and Health



Members of the Safety and Health Committee at each base regularly patrol workplaces. The members have reported their findings to Committee. We have implemented remedial measures to make workplaces safer and healthier. Based on the Safety and Health Committee's proposals, each base has been conducting activities to prevent the occurrence of on-the-job accidents and injuries. Furthermore, we hold a Safety and Health Conference for managers every year as an opportunity to report the results of safety and health activities. We also implement company-wide programs to improve workplace environments and secure employees' health, including lectures on health and safety in working environment by outside instructors.

## Acceptance of Internship Students

To provide students with places where they can have work experience, we have been proactive in accepting internship students in recent years. In FYE2020, we accepted 27 university students as interns during their summer holidays. Furthermore, we held one-day internships in the fall and winter. In total, 472 internship students experienced Makita's manufacturing process first hand, through a factory tour and the demonstration and disassembling of Makita's products that were presented by individual divisions. This contributed to the fostering and enhancing of students' eagerness to work.



## Diversity Promotion

### Hiring of Foreign Employees

About 80% of the employees of Makita Group are hired locally overseas. As part of our efforts to cultivate global human resources who will lead Makita tomorrow, we hire international students in Japan. As of April 1, 2020, 20 foreign employees were working for Makita in Japan as a full time worker.

### Increasing Presence of Female Workers

In Japan, female employees have worked with Makita for approximately 17 years on average and play an active role in various divisions. There are 17 female employees at the assistant manager level. Meanwhile, overseas, more than 180 female employees hold manager-level positions, supporting Makita's operations around the world.

### Hiring of People with Disabilities

In FYE2020, the number of employees with disabilities increased by 2 from the previous year through the hiring of new graduates and mid-career workers. As of June 1, 2020, the proportion of people with disabilities employed by the Company fell slightly below the mandatory proportion set by the government. However, we will strive to increase and maintain this rate by employing new graduates and mid-career workers in FYE2021.

### Hiring of the Elderly

We offer re-employment until age 65 for employees who have reached the mandatory retirement age of 60, but who wish to continue working. Currently, approximately 70-80% of our retirement age employees wish to be re-employed, and we offer opportunities for many employees to remain active. As of April 1, 2020, 212 employees have been re-employed through this offer.

## Child Raising Support

### Childcare Leave System

There has been steady utilization of the childcare leave system we introduced in 1990, even including a good number of employees utilizing the program twice or more. In FYE 2020, 44 employees (1 male employee) took part in the program and the return-to-work rate after childcare leave was 87% (26 of 30 employees).



### Childcare Reduced Working Hours System

This system, initiated in 1992, has become a steady fixture at Makita. In FYE 2020, 48 employees (1 male employee) took part in the program.





# Approaches to Local Communities

While expanding its business worldwide as “a global supplier of a comprehensive range of tools for creating comfortable homes and living environments,” Makita is aiming to grow with the community through activities closely related to each region, such as participating in events, supporting various sports and cultural activities, supporting restoration from disasters.

To Makita Website Investor Relations “Approaches to Local Communities”



Poland



## Supporting a circus event for children

Makita became a sponsor of a circus workshop event, helping the healthy growth of children in local communities.



Denmark



## Contributing to the development of future garden designers and farmers

Makita donated its products to a vocational school for agriculture in Denmark, the largest in northern Europe, with more than 2,500 students. It also held a training seminar for the students, contributing to the development of future garden designers and farmers.



Columbia



## Holding seminars on power tools at vocational schools

Makita helped to raise safety at workplaces by having users understand the proper use of products.



China



## Volunteer activity by employees

Our employees in China participated in a volunteer activity to collect garbage in a local community while communicating with neighboring residents.

## Response to the COVID-19 pandemic



Brazil



In response to a rise in awareness of public health following the spread of the COVID-19 pandemic, Makita proposed new solutions, such as the spraying of an antiseptic solution using its products, to managers of public places, including hospitals and supermarkets, and rescue personnel. Our products contributed to the improvement of sanitary conditions in local communities. In addition, Makita held an online training seminar on its products for both its employees and retailers and sales agents so that they can solve problems in local communities.



U.K

Makita has established a website called “Makita: Assisting the Nation” to have people know that we are continuing our sales activities and support for regional communities even under the COVID-19 pandemic.



# Approaches to Environment



To Environmental Report 2020  
(only Japanese)



The "Go Green" slogan symbolizes Makita's commitment to continually providing new value as a comprehensive international supplier of tools. We hope to always remain as a company that maintains a steady eye on society, challenging ourselves to create a "sustainable recycling-oriented society" that harmonizes the environment with the economy.

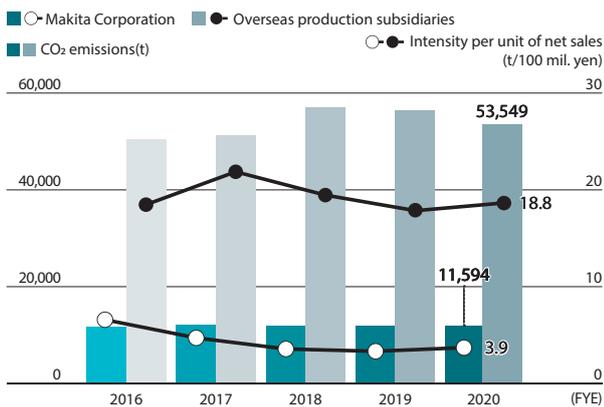
## Preventing global warming

Among Makita's initiatives for improving environmental issues, particular emphasis in recent years is going to activities to help prevent global warming.

### Initiatives in our Business Activities

Our efforts toward reducing CO<sub>2</sub> emissions include energy-saving activities, such as installing LED lighting and high-efficiency equipment (AC units, compressors, manufacturing machinery, etc.), as we also carry out awareness activities, such as distributing energy-saving promotional material to employees and making regular patrols checking energy-saving responses in offices and plants.

### Changes in CO<sub>2</sub> emissions



### Initiatives with Our Products

Gardening equipment has conventionally been engine powered, which had advantages in terms of power and force, but also had the significant challenge of exhaust that affects the environment. With global warming being a particularly significant issue among the many environmental problems in recent years, Makita is dedicating effort to our cordless gardening equipment with zero emissions during use. This is part of our contribution to addressing global warming and other environmental problems.

Leveraging Makita's accumulated power tool technologies surrounding batteries and motors, we are accelerating our transition "from engine-powered to battery-powered" products through aggressive development and sales expansion of products that are cordless, yet basically feel as if they are engine-powered. In doing so, we will continue contributing to achieving a zero-emission society in the future.



#### DUC256

Achieves performance on par with tools using a 30ml engine, while being cordless and having zero exhaust.\*

\*During equipment operation

## Makita's Efforts to Reduce Plastic Packaging

Plastics have brought convenience and benefits to our daily life.

On the other hand, there is the problem of plastic waste that flows into the ocean due to improper disposal, causing concern about environmental pollution on a global scale. In order to protect the global environment, we need to work on reducing the use of single use plastics, as seen in the EU, which announced a law banning the use of certain types of single use plastics in June 2019.

Under these circumstances, Makita is committed to **the reduction of single use plastics used to package our products** as "a global supplier of a comprehensive range of tools for creating comfortable homes and living environments" in order to contribute to have sustainable society and conservation of biodiversity.

We have been working to simplify packaging and, in FYE 2021, we will begin to reduce the use of plastic bags and other plastic materials for packaging our products, and shift to more environment-friendly materials, including paper.

### Examples of single use plastics packaging materials we use



# History of Makita

In 1958, Makita Corporation, which was founded in 1915 as an electric motor sales and repair company, became the first company in Japan to manufacture and sell portable electric planers. Since then, Makita has worked to build a steady position as a manufacturer of power tools. Today, Makita continues to evolve into a manufacturer of cordless products, including not only power tools but also outdoor power equipment, which are beneficial for all types of customers engaged in housing construction in Japan and abroad.

## 1910~

1915

Founded Makita Electric Works (proprietorship) in Nagoya, Aichi. Began selling and repairing lighting equipment, motors, and transformers.



1935

First exported electric generators and motors to the Soviet Union.



1938

Incorporated the proprietorship's business form and established Makita Electric Works, Inc.

1945

Lost the second plant in Nagoya (a repair shop) in a fire and moved the plant, in an attempt to avoid air raids, to the current head office in Sumiyoshi-Cho, Anjo, Aichi.

## 1950~

1958

Model 1000 Electric Hand Planer (the first product in Japan)



1959

Transformed into an electric power tool manufacturer. Initiated exports of electric power tools with shipment of Model 1300 Electric Hand Planers to Australia.

1962

Changed the trade name to Makita Electric Works, Ltd.



Went public and listed the company in the 2nd Section of Nagoya Stock Exchange.

1963

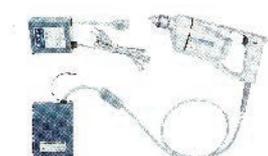
Became an entirely debt-free company.

1968

Listed the company in the 2nd Section of Tokyo Stock Exchange.

1969

Model 6500D Battery-powered Drill (first rechargeable power tool).



## 1970~

1970

Designated to the 1st Section of Tokyo and Nagoya Stock Exchanges.

Established Makita U.S.A. Inc. (first overseas subsidiary)



1971

Established Makita France S.A. (first European overseas subsidiary, changed the name to Makita France SAS in 2004)

1972

Established Makita Electric (U.K.) Ltd. (in the United Kingdom) (changed the name to Makita (U.K.) Ltd. in 1992)

1973

Established Makita (Australia) Pty. Ltd. Established Makita Power Tools Canada Ltd. (changed the name to Makita Canada Inc. in 1991)

1974

Established Makita Benelux B.V. (in the Netherlands)(changed the name to Makita Nederland B.V. in 2010) Established Makita S.p.A. (in Italy)

1977

Started trading of American Depository Receipt on NASDAQ(National Association of Securities Dealers Automated Quotations)(NASDAQ listing terminated in 2013)

Established S.A. Makita N.V. (in Belgium) Established Makita Werkzeug GmbH (in Germany)

1978

Model 6010D, Rechargeable Drill 10 mm (first Ni-Cd battery tool)



## 1980~

1981

Established Makita do Brasil Ferramentas Elétricas Ltda. Established Makita Werkzeug Gesellschaft m.b.H. (in Austria)

1983

Established Makita Power Tools Singapore Pte. Ltd. (changed the name to Makita Singapore Pte. Ltd. in 1991)

1984

Established Makita Corporation of America



1985

Posted consolidated sales of 108.5 billion yen (reached the 100.0 billion yen mark for the first time).

1988

Established Makita (Taiwan) Ltd.

1989

Established Makita Espana S.A. (in Spain) (changed the name to Makita, S.A. in 1991) Established Makita Manufacturing Europe Ltd. (in the United Kingdom)

To Makita Website  
Investor Relations "History of Makita"



## 1990~

1991

Acquired Sachs Dolmar GmbH, chain saw manufacturer.  
(in Germany) (changed the name to Makita Engineering Germany GmbH in 2015)  
Introduced corporate identity (CI) program.  
Changed the name to Makita Corporation.



1992

Established Makita Power Tools (HK) Ltd.  
(in Hong Kong)

1993

Establishment of Makita's global environment charter (Makita's first year of the environment)  
Established Makita (New Zealand) Ltd.  
Established Makita (China) Co., Ltd.



1994

Established Makita Sp.zo.o. (in Poland)  
Established Makita México, S.A. de C.V.

1995

Established Makita International Europe Ltd.  
(in the United Kingdom)  
Established Makita, spol.sr.o. (in Czech Republic)

1996

Established Makita Elektromos Kiszgépértékesítő Kft. (in Hungary)

Model 6213D, Rechargeable Driver-drill  
(first Ni-MH battery tool)



1997

Established Makita Gulf FZE (in the United Arab Emirates)

1998

Established Makita Herramientas Eléctricas de Argentina S.A.

1999

Established Makita Chile Comercial Ltda.  
Established Makita Hellas S.A. (in Greece)

## 2000~

2000

Established Makita Romania S.R.L.  
Established Makita SA (in Switzerland)  
Established Makita (Kunshan) Co., Ltd. (in China)

2001

Established Makita Latin America Inc.  
Established Makita Oy (in Finland)

2003

Makita Farramentas Electricas, Sociedade Unipessoal, Lda. (in Portugal)  
Established Makita LLC (in Russia)  
Established Makita s.r.o. (in Slovakia)

2005

Model TD130D, Cordless Impact Driver (first Li-ion battery tool)



Established SC Makita EU SRL (in Romania)  
Established Makita Ukraine LLC

Model HR4011C, Rotary Hammer 40 mm (with Anti Vibration Technology)



2006

Acquired nailer business from Kanematsu-NNK Corp.

Posted consolidated sales of 229.1 billion yen (reached the 200.0 billion yen mark for the first time).

2007

Established Makita Peru S.A.

Made Fuji Robin Industries Ltd. a consolidated subsidiary. (changed the name to Makita Numazu Corporation in 2007, was merged into the Corporation in 2013, business operations closed in 2014)

2008

Established Makita Bulgaria EOOD  
Established Makita Power Tools India Pvt. Ltd.  
Established Makita Colombia S.A.S

2009

Established Makita Vietnam Co., Ltd.

## 2010~

2011

Established Makita Manufacturing (Thailand) Co., Ltd.  
Established Makita d.o.o. (in Slovenia)

2013

Posted consolidated sales of 309.6 billion yen (reached the 300.0 billion yen mark for the first time).

Established Makita Power Tools (Malaysia) Sdn. Bhd.  
Established Makita Europe N.V. (Belgium)

Model DUR142U, DUR182U, Cordless Grass Trimmer



2014

Established Makita Kazakhstan LLP

2015

Centennial anniversary

Posted consolidated sales of 414.7 billion yen (reached the 400.0 billion yen mark for the first time).



2017

Model DCU180 Battery Powered Wheelbarrow



2018

Established Makita Engineering Korea Co., Ltd.  
Established Makita Africa Limited (in Tanzania)

2019

Amadera Pneumatics Co., Ltd. a consolidated subsidiary.

Li-ion 40Vmax series





Go Green

[www.makita.biz/](http://www.makita.biz/)



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