



Makita Corporation

Consolidated Financial Results for the three months ended June 30, 2025 (IFRS Financial Information)

(English translation of "KESSAN TANSHIN"
originally issued in Japanese)



CONSOLIDATED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED JUNE 30, 2025 (Unaudited)

July 30, 2025

Makita Corporation

Stock code: 6586

URL: <https://www.makita.biz/>

Munetoshi Goto, President, Representative Director

1. Summary operating results of the three months ended June 30, 2025 (From April 1, 2025 to June 30, 2025)

(1) CONSOLIDATED OPERATING RESULTS

	Yen (millions)			
	For the three months ended June 30, 2024		For the three months ended June 30, 2025	
		(%)		(%)
Revenue	193,932	5.1	186,614	(3.8)
Operating profit	21,344	30.9	26,069	22.1
Profit before income taxes	21,338	33.0	26,865	25.9
Profit	15,459	38.4	19,281	24.7
Profit attributable to owners of the parent	16,010	43.1	19,281	20.4
Comprehensive income	54,574	3.6	26,936	(50.6)
Yen				
Profit attributable to owners of the parent per share				
(Basic)	59.51		72.07	
(Diluted)	-		-	

Notes:

1. Amounts of less than one million yen have been rounded.
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes, profit, profit attributable to owners of the parent, and comprehensive income against the corresponding period of the previous year.

(2) SELECTED CONSOLIDATED FINANCIAL POSITION

	Yen (millions)	
	As of March 31, 2025	As of June 30, 2025
Total assets	1,106,525	1,089,628
Total equity	932,495	919,830
Equity attributable to owners of the parent	926,005	913,167
Ratio of equity attributable to owners of the parent to total assets (%)	83.7%	83.8%

Note: Amounts of less than one million yen have been rounded.

2. Dividend Information

	Yen	
	For the year ended March 31, 2025	For the year ending March 31, 2026 (Forecast)
Cash dividend per share:		
Interim	20.00	20.00
Year-end	90.00	(Note)
Total	110.00	(Note)

Notes:

1. The forecast for cash dividend announced on April 28, 2025 has not been revised.
2. The projected amount of dividends for the year ending March 31, 2026 has not been determined yet. For further details, refer to "Explanation regarding proper use of business forecasts, and other significant matters" on page 2.

3. Consolidated Financial Performance Forecast for the year ending March 31, 2026 (From April 1, 2025 to March 31, 2026)

	Yen (millions)	
	For the year ending March 31, 2026	
		(%)
Revenue	700,000	(7.1)
Operating profit	74,000	(30.9)
Profit before income taxes	74,000	(31.8)
Profit attributable to owners of the parent	54,000	(31.9)
	Yen	
Profit attributable to owners of the parent per share (Basic)	201.83	

Notes:

1. Changes of the forecasts from the most recent disclosure: No
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes and profit attributable to owners of the parent against the previous year.

4. Other

- (1) Changes in important subsidiaries during the period (Changes in specified subsidiaries accompanied by changes in scope of consolidation during the quarter): None
- (2) Changes in accounting policies and accounting estimates:
 1. Changes in accounting policies required by IFRS: None
 2. Changes in accounting policies other than 1: None
 3. Changes in accounting estimate: None
- (3) Number of shares outstanding (common stock)
 1. Number of shares issued (including treasury shares):

As of June 30, 2025:	280,017,520
As of March 31, 2025:	280,017,520
 2. Number of treasury shares:

As of June 30, 2025:	14,493,162
As of March 31, 2025:	10,976,752
 3. Average number of shares outstanding:

For the three months ended June 30, 2025:	267,552,241
For the three months ended June 30, 2024:	269,023,818

Makita's earnings releases (KESSAN TANSIN) are not subject to an audit.

Explanation regarding proper use of business forecasts, and other significant matters

1. The financial forecast given above is based on information as available at the present time, and includes potential risks and uncertainties. As a consequence of the factors above and other, actual results may vary from the forecasts provided above. Regarding the assumptions for the forecasts and other matters, refer to "SUPPLEMENT INFORMATION (CONSOLIDATED)", "1. Overview of operating results", "(3) Outlook for the fiscal year ending March 31, 2026" on page 3.
2. Makita's basic policy on the distribution of profits is to maintain the total return ratio(*) at 35% or greater, with a lower limit on annual cash dividends of 20 yen per share. However, in the event special circumstances arise, computation of the amount of dividends will be based on profit attributable to owners of the parent per share after certain adjustments. The Board of Directors plans to meet in April 2026 for a report on earnings for the year ending March 31, 2026. At the time, in accordance with the basic policy regarding profit distribution mentioned above, the Board of Directors plans to propose a dividend equivalent to at least 35% of total return attributable to owners of the parent. The Board of Directors will submit this proposal to the General Meeting of Shareholders scheduled for June 2026.

$$*Total\ return\ ratio = \frac{\text{Cash dividend per share} + \left(\frac{\text{Total amount of purchased treasury shares during the year}}{\text{Average number of shares outstanding}} \right)}{\text{Profit attributable to owners of the parent per share (Excluding special factors)}} \times 100$$

SUPPLEMENT INFORMATION (CONSOLIDATED)

1. Overview of operating results

(1) Overview of operating results of the three months ended June 30, 2025

Looking at the international economic situation during the first quarter of the current fiscal year, the global trade environment remained unstable, due to the continuing implementation of the U.S. tariff. As a result, overall economic activity across various countries was sluggish. From a geopolitical aspect, the situations in Ukraine and the Middle East remain highly tense and volatile, and the global outlook continues to be uncertain.

In the Group's consolidated business results for this period remained at the same level as the previous period on a foreign currency basis. However consolidated revenue decreased 3.8% year on year to 186,614 million yen due to the impact of foreign exchange rate. In terms of profit, operating profit increased by 22.1% year on year to 26,069 million yen (operating profit ratio: 14.0%) driven by an improvement in the cost ratio due to the reduction of various costs and the impact of foreign exchange rate. Profit before income taxes increased by 25.9% to 26,865 million yen (profit before income taxes ratio: 14.4%) and profit attributable to owners of the parent increased by 20.4% to 19,281 million yen (ratio of profit attributable to owners of the parent: 10.3%).

Revenue results by region were as follows:

Makita's consolidated revenue by geographic area is based on the customer's location for the periods presented. Accordingly, it differs from "Segment Information" on page 9.

In Japan, sales of cordless OPE remained strong, partly due to the boost from new products of 40Vmax lithium-ion battery series (XGT), despite a challenging demand environment such as a decline in housing starts. As a result, revenue was 32,332 million yen, up 6.0% year on year.

In Europe, sales of cordless OPE remained steady despite the effects of extreme weather. However, the building and construction market did not fully recover due to high interest rates. In addition, the yen also appreciated against the local currencies. As a result, revenue was 92,840 million yen, down 5.6% year on year.

In North America, housing starts remained weak and market competition intensified. As a result, revenue was 19,102 million yen, down 11.7% year on year.

In Asia, although demand for tools remained weak overall as the prolonged property recession in China has spread to neighboring countries, we have made efforts to expand sales of high-value-added products for non-residential sectors such as infrastructure and manufacturing industries. As a result, revenue was 11,817 million yen, up 9.9% year on year.

In Central and South America, although sales of XGT series and cordless OPE remained strong, due to the impact of the yen's appreciation and weak local currencies, revenue was 11,569 million yen, down 9.4% year on year.

In Oceania, despite efforts to expand sales of cordless products with a particular focus on the XGT series, the yen appreciated against the local currencies and revenue was 14,181 million yen, down 11.5% year on year.

In the Middle East and Africa, construction and building demand was firm primarily in oil-producing countries. As a result, revenue was 4,775 million yen, up 24.1% year on year.

(2) Overview of financial situation as of June 30, 2025

Total assets decreased 16,897 million yen from the end of the previous fiscal year to 1,089,628 million yen. This decrease was mainly due to the decrease in "Cash and cash equivalents."

Total liabilities decreased 4,232 million yen from the end of the previous fiscal year to 169,798 million yen. This decrease was mainly due to the reduction in "Borrowings."

Total equity decreased 12,665 million yen from the end of the previous fiscal year to 919,830 million yen. This decrease was mainly due to the repurchase of treasury shares.

(3) Outlook for the fiscal year ending March 31, 2026

There are uncertainties about the business environment surrounding us and developments in exchange markets. Therefore, we have not reviewed the forecast of its consolidated financial performance for the year ending March 31, 2026, announced on April 28, 2025.



2. Consolidated Financial Statements (Unaudited)

(1) Consolidated Statement of Financial Position

	Yen (millions)	
	As of March 31, 2025	As of June 30, 2025
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents.....	253,279	236,547
Trade and other receivables.....	105,831	105,662
Inventories.....	338,116	347,072
Other financial assets.....	39,660	25,510
Other current assets.....	19,552	23,836
Total current assets.....	756,437	738,627
NON-CURRENT ASSETS:		
Property, plant and equipment, at cost.....	266,609	266,991
Goodwill and intangible assets.....	9,574	9,442
Other financial assets.....	35,881	36,045
Retirement benefit assets.....	17,710	17,834
Deferred tax assets.....	18,123	18,488
Other non-current assets.....	2,191	2,200
Total non-current assets.....	350,088	351,001
Total assets.....	1,106,525	1,089,628

	Yen (millions)	
	As of March 31, 2025	As of June 30, 2025
LIABILITIES AND EQUITY		
LIABILITIES		
CURRENT LIABILITIES:		
Trade and other payables.....	54,628	56,785
Borrowings.....	10,152	7,294
Other financial liabilities.....	6,739	6,783
Income taxes payable.....	13,003	11,079
Provisions.....	6,216	6,291
Other current liabilities.....	48,259	46,393
Total current liabilities.....	138,998	134,624
NON-CURRENT LIABILITIES:		
Retirement benefit liabilities.....	3,185	3,277
Other financial liabilities.....	15,584	15,619
Provisions.....	1,793	1,582
Deferred tax liabilities.....	14,341	14,020
Other non-current liabilities.....	129	676
Total non-current liabilities.....	35,032	35,174
Total liabilities.....	174,030	169,798
EQUITY		
Share Capital.....	23,805	23,805
Capital Surplus.....	46,014	46,031
Retained earnings.....	732,556	727,624
Treasury shares.....	(21,470)	(36,876)
Other components of equity.....	145,101	152,583
Total equity attributable to owners of the parent.....	926,005	913,167
NON-CONTROLLING INTEREST.....	6,490	6,663
Total equity.....	932,495	919,830
Total liabilities and equity.....	1,106,525	1,089,628

(2) Consolidated Statements of Profit or Loss and Consolidated Statements of Comprehensive Income
Consolidated Statements of Profit or Loss

	Yen (millions)	
	For the three months ended June 30, 2024	For the three months ended June 30, 2025
REVENUE.....	193,932	186,614
Cost of sales.....	(130,778)	(117,631)
GROSS PROFIT.....	63,154	68,983
Selling, general, administrative and others, net.....	(41,810)	(42,914)
OPERATING PROFIT.....	21,344	26,069
Financial income.....	1,731	2,377
Financial expenses.....	(1,737)	(1,581)
PROFIT BEFORE INCOME TAXES.....	21,338	26,865
Income tax expenses.....	(5,879)	(7,585)
PROFIT.....	15,459	19,281
Profit attributable to:		
Owners of the parent.....	16,010	19,281
Non-controlling interests.....	(551)	(1)
Profit attributable to owners of the parent per share (Basic)(yen).....	59.51	72.07

Consolidated Statements of Comprehensive Income

	Yen (millions)	
	For the three months ended June 30, 2024	For the three months ended June 30, 2025
PROFIT.....	15,459	19,281
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX		
Items that will not be reclassified to profit (loss)		
Equity financial goods measured at fair value through other comprehensive income (loss).....	958	(209)
Total of items that will not be reclassified to profit (loss).....	958	(209)
Items that may be reclassified to profit or loss		
Exchange differences on translating foreign operations.....	38,157	7,864
Total of items that may be reclassified to profit (loss).....	38,157	7,864
Total other comprehensive income (loss), net of tax.....	39,115	7,656
COMPREHENSIVE INCOME.....	54,574	26,936
Comprehensive income attributable to:		
Owners of the parent.....	54,784	26,764
Non-controlling interests.....	(210)	173

(3) Consolidated Statement of Changes in Equity

	Yen (millions)							
	For the three months ended June 30, 2024							
	Equity attributable to owners of the parent						Non-Controlling interest	Total equity
	Share capital	Capital Surplus	Retained earnings	Treasury shares	Other components of equity	Total		
Balance at April 1, 2024	23,805	45,607	669,359	(21,501)	150,886	868,156	7,050	875,206
Profit for the period			16,010			16,010	(551)	15,459
Other comprehensive income					38,774	38,774	341	39,115
Comprehensive income	-	-	16,010	-	38,774	54,784	(210)	54,574
Dividends paid			(12,644)			(12,644)		(12,644)
Purchase of treasury shares				(1)		(1)		(1)
Share-based payment transaction		21				21		21
Total amounts of transactions with owners	-	21	(12,644)	(1)	-	(12,624)	-	(12,624)
Balance at June 30, 2024	23,805	45,628	672,725	(21,502)	189,660	910,316	6,840	917,156

	Yen (millions)							
	For the three months ended June 30, 2025							
	Equity attributable to owners of the parent						Non-Controlling interest	Total equity
	Share capital	Capital Surplus	Retained earnings	Treasury shares	Other components of equity	Total		
Balance at April 1, 2025	23,805	46,014	732,556	(21,470)	145,101	926,005	6,490	932,495
Profit for the period			19,281			19,281	(1)	19,281
Other comprehensive income					7,482	7,482	174	7,656
Comprehensive income	-	-	19,281	-	7,482	26,764	173	26,936
Dividends paid			(24,214)			(24,214)		(24,214)
Change of functional currency of consolidated subsidiaries			1			1		1
Purchase of treasury shares		3		(15,406)		(15,403)		(15,403)
Share-based payment transaction		15				15		15
Transfer from other components of equity to retained earnings			0		0	-		-
Total amounts of transactions with owners	-	18	(24,213)	(15,406)	0	(39,601)	-	(39,601)
Balance at June 30, 2025	23,805	46,031	727,624	(36,876)	152,583	913,167	6,663	919,830

(4) Consolidated Statements of Cash Flows

	Yen (millions)	
	For the three months ended June 30, 2024	For the three months ended June 30, 2025
CASH FLOWS FROM OPERATING ACTIVITIES:		
Profit.....	15,459	19,281
Depreciation and amortization.....	7,550	7,283
Income tax expenses.....	5,879	7,585
Financial income and expenses.....	6	(796)
Loss (gain) on sales and retirement of property, plant and equipment..	(271)	(4)
Decrease (increase) in trade and other receivables.....	7,445	2,201
Decrease (increase) in inventories.....	9,605	(4,528)
Increase (decrease) in trade and other payables.....	1,397	272
Increase (decrease) in retirement benefit assets and liabilities.....	(12)	(143)
Other.....	(10,651)	(9,664)
Subtotal.....	36,407	21,486
Dividends received.....	389	450
Interest received.....	1,444	1,871
Interest paid.....	(466)	(310)
Income taxes paid.....	(6,957)	(9,295)
Cash flows from operating activities.....	30,817	14,202
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of non-current assets.....	(4,683)	(4,960)
Proceeds from sales of non-current assets.....	764	809
Purchase of investments.....	-	(410)
Proceeds from sales and redemption of investments.....	-	2
Payments into time deposits.....	(18,997)	(45,424)
Proceeds from withdrawal of time deposits.....	9,612	59,497
Other.....	50	(21)
Cash flows from investing activities.....	(13,254)	9,494
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net increase (decrease) in short-term borrowings.....	(9,851)	(3,171)
Purchase and sales of treasury shares, net.....	(1)	(15,403)
Cash dividends paid.....	(12,644)	(24,214)
Repayment of lease liabilities.....	(1,046)	(1,232)
Other.....	749	1,400
Cash flows from financing activities.....	(22,793)	(42,619)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS.....		
	9,369	2,192
NET CHANGE IN CASH AND CASH EQUIVALENTS.....	4,139	(16,731)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD....	196,645	253,279
CASH AND CASH EQUIVALENTS, END OF PERIOD.....	200,784	236,547



(5) Notes to Consolidated Financial Statements

Notes on the assumptions for a going concern: None

Segment Information

	Yen (millions)							
	For the three months ended June 30, 2024							
	Japan	Europe	North America	Asia	Total	Other	Eliminations	Consolidated
Revenue:								
External customers	34,849	99,122	22,420	7,580	163,971	29,961	-	193,932
Inter-segment	65,494	4,004	1,087	68,274	138,859	60	(138,919)	-
Total	100,343	103,126	23,507	75,854	302,830	30,021	(138,919)	193,932
Operating profit.....	4,359	7,224	229	6,711	18,523	2,379	442	21,344

	Yen (millions)							
	For the three months ended June 30, 2025							
	Japan	Europe	North America	Asia	Total	Other	Eliminations	Consolidated
Revenue:								
External customers	38,095	93,894	19,690	7,999	159,678	26,937	-	186,614
Inter-segment	73,176	5,284	1,822	67,637	147,919	82	(148,001)	-
Total	111,271	99,177	21,512	75,637	307,597	27,018	(148,001)	186,614
Operating profit	9,112	10,171	327	6,012	25,622	1,864	(1,417)	26,069

3. SUPPORT DOCUMENTATION (CONSOLIDATED)

(1) Consolidated Financial Results and Forecast

	Yen (millions)			
	For the three months ended June 30, 2024		For the three months ended June 30, 2025	
		(%)		(%)
REVENUE.....	193,932	5.1	186,614	(3.8)
Domestic.....	30,515	1.8	32,332	6.0
Overseas.....	163,417	5.8	154,283	(5.6)
Operating profit.....	21,344	30.9	26,069	22.1
Profit before income taxes.....	21,338	33.0	26,865	25.9
Profit attributable to owners of the parent.....	16,010	43.1	19,281	20.4
Profit attributable to owners of the parent per share (Yen)....	59.51		72.07	
Number of Employees.....	17,589		17,732	

	Yen (millions)			
	For the year ended March 31, 2025		For the year ending March 31, 2026 (Forecast)	
		(%)		(%)
REVENUE.....	753,130	1.6	700,000	(7.1)
Domestic.....	127,168	3.2	131,000	3.0
Overseas.....	625,962	1.3	569,000	(9.1)
Operating profit.....	107,038	61.8	74,000	(30.9)
Profit before income taxes.....	108,477	69.5	74,000	(31.8)
Profit attributable to owners of the parent.....	79,338	81.6	54,000	(31.9)
Profit attributable to owners of the parent per share (Yen)....	294.90		201.83	
Number of Employees.....	17,641		-	

Notes:

1. Please refer to 1. Overview of operating results Section 3 "Outlook for the fiscal year ending March 31, 2026" on page 3.
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes, and profit attributable to owners of the parent compared to the corresponding period of the previous year.

(2) Consolidated Revenue by Geographic Area

	Yen (millions)					
	For the three months ended June 30, 2024		For the three months ended June 30, 2025		For the year ended March 31, 2025	
		(%)		(%)		(%)
Japan	30,515	1.8	32,332	6.0	127,168	3.2
Europe	98,379	10.2	92,840	(5.6)	371,798	4.3
North America	21,644	(12.8)	19,102	(11.7)	83,919	(10.4)
Asia	10,752	(3.3)	11,817	9.9	45,031	(2.4)
Central and South America	12,774	14.0	11,569	(9.4)	50,687	2.0
Oceania	16,022	11.3	14,181	(11.5)	55,802	(1.0)
The Middle East and Africa	3,846	4.2	4,775	24.1	18,726	18.3
Total	193,932	5.1	186,614	(3.8)	753,130	1.6

Notes:

1. The table above sets forth Makita's consolidated revenue by geographic area based on the customer's location for the periods presented. Accordingly, it differs from "Segment Information" on page 9.
2. The table shows the changes in the percentage ratio of revenue compared to the corresponding period of the previous year.

(3) Exchange Rates

	Yen			
	For the three months ended June 30, 2024	For the three months ended June 30, 2025	For the year ended March 31, 2025	For the year ending March 31, 2026 (Forecast)
USD/JPY	155.85	144.59	152.62	140
EUR/JPY	167.85	163.81	163.88	160
RMB/JPY	21.47	19.99	21.11	19.5

(4) Production Ratio (unit basis)

	For the three months ended June 30, 2024	For the three months ended June 30, 2025	For the year ended March 31, 2025
	Composition ratio	Composition ratio	Composition ratio
Domestic	7.2%	7.7%	7.4%
Overseas	92.8%	92.3%	92.6%

(5) Consolidated Capital Expenditures, Depreciation and Amortization, and R&D costs

	Yen (millions)			
	For the three months ended June 30, 2024	For the three months ended June 30, 2025	For the year ended March 31, 2025	For the year ending March 31, 2026 (Forecast)
Capital expenditures	4,683	4,960	17,594	28,000
Depreciation and amortization ..	6,366	6,088	24,934	25,000
R&D costs	3,642	3,919	15,115	16,500