

連結ベース



1. 地域別売上高 Net sales by geographic area

上段:百万円、下段:増減率

Upper: Millions of yen, Lower: Sales growth

	2015/12(1-3Q) 9months	2016/3 (FY) 通期	2016/6(1Q) 第1四半期	2016/9(2Q) 第2四半期	2016/12(3Q) 第3四半期	2016/9 (1H) 上期	2016/12(1-3Q) 9months	2017/3(FY) 通期予想 Forecast
国内市場 Japan	49,579 +1.3%	68,445 +1.0%	16,989 +6.4%	18,215 +9.8%	18,491 +8.6%	35,204 +8.1%	53,695 +8.3%	73,000 +6.7%
欧州市場 Europe	133,281 -0.8%	173,987 -0.7%	43,270 -2.7%	41,359 -12.1%	40,372 -3.4%	84,629 -7.5%	125,001 -6.2%	164,200 -5.6%
北米市場 North America	54,042 +27.3%	67,759 +18.5%	16,026 -8.1%	15,725 -7.6%	19,059 -2.6%	31,751 -7.9%	50,810 -6.0%	65,500 -3.3%
アジア市場 Asia	32,011 +7.6%	41,443 +4.5%	9,304 -6.0%	8,500 -20.9%	11,359 -0.1%	17,804 -13.7%	29,163 -8.9%	38,800 -6.4%
その他 Other regions	55,177 -0.8%	71,989 -3.9%	15,687 -20.8%	14,980 -17.7%	16,979 -1.1%	30,667 -19.3%	47,646 -13.6%	63,500 -11.8%
中南米 Central and South America	21,415 -10.1%	26,149 -13.7%	5,160 -29.2%	5,561 -26.1%	6,301 -4.5%	10,721 -27.6%	17,022 -20.5%	22,100 -15.5%
オセアニア Oceania	18,309 +6.0%	24,653 +3.8%	5,966 +1.2%	5,743 -8.4%	6,391 +4.1%	11,709 -3.8%	18,100 -1.1%	24,400 -1.0%
中近東・アフリカ The Middle East/Africa	15,453 +6.5%	21,187 +1.5%	4,561 -31.1%	3,676 -16.6%	4,287 -3.1%	8,237 -25.3%	12,524 -19.0%	17,000 -19.8%
合計 Total	324,090 +4.2%	423,623 +2.1%	101,276 -5.9%	98,779 -9.9%	106,260 -0.6%	200,055 -7.9%	306,315 -5.5%	405,000 -4.4%

2. 生産台数 Production

上段:万台、下段:構成比

Upper: 10 thousand of units, Lower: Composition

	2015/9(2Q) 第2四半期	2015/12(3Q) 第3四半期	2016/3(4Q) 第4四半期	2016/3 (FY) 通期	2016/6(1Q) 第1四半期	2016/9(2Q) 第2四半期	2016/12(3Q) 第3四半期	2017/3(FY) 通期予想 Forecast
国内 Japan	65 9.2%	66 10.3%	70 11.0%	271 10.2%	67 10.6%	67 11.8%	67 9.2%	272 10.3%
欧州 Europe	73 10.3%	69 10.7%	84 13.3%	301 11.4%	74 11.6%	69 12.4%	70 9.7%	303 11.4%
北米 North America	36 5.1%	28 4.4%	31 4.9%	131 4.9%	32 5.1%	34 6.1%	31 4.2%	134 5.1%
アジア Asia	498 70.3%	453 70.7%	427 67.7%	1,834 69.1%	443 70.0%	376 67.0%	544 74.6%	1,873 70.7%
中南米 Central and South America	36 5.1%	25 3.9%	20 3.1%	116 4.4%	17 2.7%	15 2.7%	17 2.3%	68 2.6%
海外工場計 Overseas	643 90.8%	575 89.7%	562 89.0%	2,382 89.8%	566 89.4%	494 88.2%	662 90.8%	2,378 89.7%
合計 Total	708 100.0%	641 100.0%	632 100.0%	2,653 100.0%	633 100.0%	561 100.0%	729 100.0%	2,650 100.0%



連結ベース

3. 現地通貨四半期ベース売上動向 Sales growth in local currency, quarterly basis

前年同期比増減率 y/y

	FY16 3Q (15.10-12)	FY16 9months (15.4-12)	FY16 4Q (16.1-3)	FY16 (15.4-16.3)	FY17 1Q (16.4-6)	FY17 2Q (16.7-9)	FY17 3Q (16.10-12)	FY17 9months (16.4-12)
日 本 Japan	+3.1%	+1.3%	+0.3%	+1.0%	+6.4%	+9.8%	+8.6%	+8.3%
欧 州 Europe	+2.9%	+2.2%	+6.2%	+3.1%	+9.8%	+7.9%	+12.8%	+10.1%
西 欧 Western Europe	+12.7%	+11.1%	+8.0%	+10.2%	+8.7%	+11.2%	+9.9%	+9.9%
東欧・ロシア E. Europe and Russia	-13.4%	-10.5%	+2.1%	-8.2%	+11.7%	+2.5%	+19.6%	+10.3%
北 米 North America	+29.2%	+14.3%	+0.0%	+10.6%	+4.0%	+10.2%	+8.5%	+7.6%
ア ジ ア Asia	+12.7%	+2.7%	+0.1%	+2.0%	+6.6%	-6.7%	+11.5%	+3.9%
そ の 他 Other regions	+0.1%	+4.9%	-0.9%	+3.4%	-4.9%	-2.0%	+9.3%	+0.5%
中 南 米 Central and South America	-4.3%	+3.2%	-3.8%	+1.7%	-7.2%	-7.5%	+8.0%	-2.6%
オセアニア Oceania	+11.2%	+13.2%	+10.0%	+12.3%	+18.8%	+4.0%	+10.9%	+11.1%
中近東・アフリカ The Middle East/Africa	-6.7%	-2.2%	-9.0%	-4.3%	-23.4%	-1.4%	+8.9%	-7.9%
海 外 合 計 Overseas	+7.8%	+4.8%	+2.8%	+4.3%	+5.2%	+4.7%	+11.1%	+6.9%
合 計 Total	+7.0%	+4.2%	+2.3%	+3.8%	+5.3%	+5.5%	+10.7%	+7.1%