



連結ベース	Consolidated basis
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1. 業績の推移 Results and Forecast

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2019/3	2020/3			2021/3	
	FY (18.4-19.3)	1H (19.4-19.9)	2H (19.10-20.3)	FY (19.4-20.3)	1H (20.4-20.9)	FY (20.4-21.3) Forecast
売上収益 Revenue	490,578 +2.8%	243,547 +0.3%	249,070 +0.5%	492,617 +0.4%	283,156 +16.3%	530,000 +7.6%
国内 (Domestic)	92,129 +11.6%	50,500 +15.6%	50,197 +3.6%	100,697 +9.3%	55,761 +10.4%	106,000 +5.3%
海外 (Overseas)	398,449 +0.9%	193,047 -3.0%	198,873 -0.2%	391,920 -1.6%	227,395 +17.8%	424,000 +8.2%
営業利益 Operating Profit	78,305 -2.4%	32,416 -19.1%	31,630 -17.3%	64,046 -18.2%	38,165 +17.7%	67,500 +5.4%
税引前利益 Profit before Income Taxes	79,919 +0.1%	34,475 -18.4%	31,533 -16.2%	66,008 -17.4%	38,273 +11.0%	67,500 +2.3%
親会社の所有者に帰属する 当期利益 Profit Attributable to Owners of the Parent	55,750 +1.5%	24,979 -15.8%	22,752 -12.7%	47,731 -14.4%	27,141 +8.7%	48,000 +0.6%
1株当たり利益 EPS	円 Yen 205.37	円 Yen 92.01	円 Yen 83.79	円 Yen 175.80	円 Yen 99.96	円 Yen 176.78
株主資本利益率 (年率換算) ROE	9.9%	8.8%	8.0%	8.3%	9.3%	8.2%

売上計上為替レート Exchange rates

単位: 円 Yen

	2019/3	2020/3			2021/3	
	FY (18.4-19.3)	1H (19.4-19.9)	2H (19.10-20.3)	FY (19.4-20.3)	1H (20.4-20.9)	FY (20.4-21.3) Forecast
米ドル USD	110.92	108.60	108.80	108.70	106.93	106
ユーロ EUR	128.44	121.40	120.22	120.81	121.34	121
人民元 RMB	16.54	15.68	15.52	15.60	15.26	15.4

四半期 Quarterly

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2019/3		2020/3				2021/3	
	3Q (18.10-12)	4Q (19.1-3)	1Q (19.4-6)	2Q (19.7-9)	3Q (19.10-12)	4Q (20.1-3)	1Q (20.4-6)	2Q (20.7-9)
売上収益 Revenue	124,156 -0.1%	123,626 +1.3%	122,480 -0.1%	121,067 +0.8%	129,714 +4.5%	119,356 -3.5%	126,996 +3.7%	156,160 +29.0%
国内 Domestic	23,471 +13.1%	24,959 +13.8%	23,883 +11.2%	26,617 +19.8%	24,526 +4.5%	25,671 +2.9%	25,329 +6.1%	30,432 +14.3%
海外 Overseas	100,685 -2.7%	98,667 -1.5%	98,597 -2.5%	94,450 -3.6%	105,188 +4.5%	93,685 -5.0%	101,667 +3.1%	125,728 +33.1%
営業利益 Operating profit	20,006 -4.9%	18,235 -14.2%	17,375 -17.4%	15,041 -21.0%	18,490 -7.6%	13,140 -27.9%	15,569 -10.4%	22,596 +50.2%
税引前利益 Profit before Income Taxes	19,681 -6.4%	17,969 -9.5%	18,770 -15.8%	15,705 -21.4%	18,771 -4.6%	12,762 -29.0%	16,469 -12.3%	21,804 +38.8%
親会社の所有者に帰属する 当期利益 Profit Attributable to Owners of the Parent	13,472 -3.6%	12,599 -7.5%	14,159 -8.9%	10,820 -23.4%	13,590 +0.9%	9,162 -27.3%	11,521 -18.6%	15,620 +44.4%
1株当たり利益 EPS	円 Yen 49.62	円 Yen 46.42	円 Yen 52.16	円 Yen 39.85	円 Yen 50.05	円 Yen 33.74	円 Yen 42.43	円 Yen 57.53



連結ベース	Consolidated basis
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2. 地域別売上収益 Revenue by geographic area

上段：百万円、下段：増減率
Upper: Millions of yen, Lower: Y/Y

	2019/3	2020/3		2021/3		
	FY (18.4-19.3)	1H (19.4-19.9)	2H (19.10-20.3)	FY (19.4-20.3)	1H (20.4-20.9)	FY (20.4-21.3) Forecast
国内市場 Japan	92,129 +11.6%	50,500 +15.6%	50,197 +3.6%	100,697 +9.3%	55,761 +10.4%	106,000 +5.3%
欧州市場 Europe	213,238 +5.5%	107,538 +2.0%	108,692 +0.8%	216,230 +1.4%	130,899 +21.7%	238,000 +10.1%
北米市場 North America	72,508 -1.8%	34,363 -5.4%	37,941 +4.8%	72,304 -0.3%	41,613 +21.1%	82,000 +13.4%
アジア市場 Asia	40,909 -7.2%	19,648 -3.9%	19,350 -5.4%	38,998 -4.7%	18,774 -4.4%	37,000 -5.1%
中南米市場 Central and South America	27,801 -0.4%	12,868 -7.5%	13,132 -5.5%	26,000 -6.5%	12,605 -2.0%	23,000 -11.5%
オセアニア市場 Oceania	30,222 -3.4%	14,297 -7.1%	14,124 -4.7%	28,421 -6.0%	19,161 +34.0%	34,000 +19.6%
中近東・アフリカ市場 The Middle East/Africa	13,771 -11.1%	4,333 -42.8%	5,634 -9.0%	9,967 -27.6%	4,343 +0.2%	10,000 +0.3%
合計 Total	490,578 +2.8%	243,547 +0.3%	249,070 +0.5%	492,617 +0.4%	283,156 +16.3%	530,000 +7.6%

四半期 Quarterly

上段：百万円、下段：増減率
Upper: Millions of yen, Lower: Y/Y

	2019/3		2020/3				2021/3	
	3Q (18.10-12)	4Q (19.1-3)	1Q (19.4-6)	2Q (19.7-9)	3Q (19.10-12)	4Q (20.1-3)	1Q (20.4-6)	2Q (20.7-9)
国内市場 Japan	23,471 +13.1%	24,959 +13.8%	23,883 +11.2%	26,617 +19.8%	24,526 +4.5%	25,671 +2.9%	25,329 +6.1%	30,432 +14.3%
欧州市場 Europe	52,670 +4.3%	55,110 +4.0%	55,768 +1.1%	51,770 +3.0%	55,530 +5.4%	53,162 -3.5%	58,168 +4.3%	72,731 +40.5%
北米市場 North America	20,706 -4.9%	15,489 -9.2%	17,388 +1.3%	16,975 -11.3%	21,540 +4.0%	16,401 +5.9%	19,855 +14.2%	21,758 +28.2%
アジア市場 Asia	9,890 -16.4%	10,575 -2.1%	9,761 -4.0%	9,887 -3.8%	10,753 +8.7%	8,597 -18.7%	8,997 -7.8%	9,777 -1.1%
中南米市場 Central and South America	7,342 -5.2%	6,553 -2.1%	6,133 -8.5%	6,735 -6.5%	7,161 -2.5%	5,971 -8.9%	4,152 -32.3%	8,453 +25.5%
オセアニア市場 Oceania	7,474 -5.8%	7,351 -5.2%	7,298 -7.9%	6,999 -6.4%	7,398 -1.0%	6,726 -8.5%	8,653 +18.6%	10,508 +50.1%
中近東・アフリカ市場 The Middle East/Africa	2,603 -30.7%	3,589 -25.6%	2,249 -44.3%	2,084 -41.1%	2,806 +7.8%	2,828 -21.2%	1,842 -18.1%	2,501 +20.0%
合計 Total	124,156 -0.1%	123,626 +1.3%	122,480 -0.1%	121,067 +0.8%	129,714 +4.5%	119,356 -3.5%	126,996 +3.7%	156,160 +29.0%

連結ベース

Consolidated basis



3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2019/3	2020/3				2021/3		
	FY (18.4-19.3)	1Q (19.4-6)	2Q (19.7-9)	3Q (19.10-12)	4Q (20.1-3)	1Q (20.4-6)	2Q (20.7-9)	1H (20.4-20.9)
国内市場 Japan	+11.6%	+11.2%	+19.8%	+4.5%	+2.9%	+6.1%	+14.3%	+10.4%
欧州市場 Europe	+7.8%	+6.2%	+11.2%	+11.5%	+0.4%	+10.4%	+39.0%	+24.2%
西欧市場 Western Europe	+6.2%	+4.6%	+8.2%	+11.4%	-5.8%	+7.0%	+42.5%	+24.3%
東欧・ロシア市場 E. Europe and Russia	+10.6%	+8.8%	+16.3%	+11.7%	+13.7%	+15.5%	+33.4%	+24.0%
北米市場 North America	-1.6%	+1.1%	-7.8%	+7.7%	+7.3%	+17.0%	+29.7%	+23.3%
アジア市場 Asia	-6.2%	-3.2%	-0.6%	+11.3%	-17.9%	-5.4%	-0.3%	-2.8%
中南米市場 Central and South America	+12.9%	-0.1%	+1.9%	+7.4%	+4.7%	-11.1%	+58.9%	+25.6%
オセアニア市場 Oceania	+2.2%	-1.4%	+3.2%	+7.8%	+0.3%	+29.1%	+47.0%	+37.8%
中近東・アフリカ市場 The Middle East/Africa	-10.8%	-44.2%	-38.7%	+11.2%	-19.7%	-15.5%	+21.0%	+2.0%
海外合計 Overseas	+3.6%	+1.4%	+3.1%	+10.1%	-0.9%	+9.4%	+34.8%	+21.9%
合計 Total	+5.0%	+3.1%	+6.2%	+9.1%	-0.2%	+8.8%	+30.3%	+19.5%

4. 設備投資額・減価償却費・研究開発費・従業員数 Capex, Depreciation, R&D and Employees

単位:百万円 Millions of yen

	2019/3	2020/3			2021/3	
	FY (18.4-19.3)	1H (19.4-19.9)	2H (19.10-20.3)	FY (19.4-20.3)	1H (20.4-20.9)	FY (20.4-21.3) Forecast
設備投資額 Capex	23,867	16,839	27,570	44,409	23,434	58,000
減価償却費 Depreciation	11,271	6,065	5,993	12,058	6,436	14,000
研究開発費 R&D	11,258	5,706	5,895	11,601	6,306	13,200
従業員数 Employees	16,424	16,908	-	17,090	17,885	-

連結ベース

Consolidated basis



5. 生産台数 Production

上段：万台、下段：構成比

Upper: 10 thousand of units, Lower: Composition

	2019/3	2020/3			2021/3	
	FY (18.4-19.3)	1H (19.4-19.9)	2H (19.10-20.3)	FY (19.4-20.3)	1H (20.4-20.9)	FY (20.4-21.3) Forecast
国内 Japan	290 9.5%	164 10.5%	144 11.1%	308 10.7%	135 7.8%	280 7.4%
欧州 Europe	512 16.8%	286 18.2%	291 22.3%	577 20.1%	368 21.3%	840 22.2%
北米 North America	134 4.4%	51 3.2%	51 3.9%	102 3.6%	46 2.7%	115 3.1%
アジア Asia	2,013 65.8%	1,014 64.6%	764 58.6%	1,778 61.9%	1,124 65.2%	2,420 64.0%
中南米 Central and South America	109 3.5%	54 3.5%	53 4.1%	107 3.7%	52 3.0%	125 3.3%
海外工場計 Overseas	2,768 90.5%	1,405 89.5%	1,159 88.9%	2,564 89.3%	1,590 92.2%	3,500 92.6%
合計 Total	3,058 100.0%	1,569 100.0%	1,303 100.0%	2,872 100.0%	1,725 100.0%	3,780 100.0%

四半期 Quarterly

上段：万台、下段：構成比

Upper: 10 thousand of units, Lower: Composition

	2019/3		2020/3				2021/3	
	3Q (18.10-12)	4Q (19.1-3)	1Q (19.4-6)	2Q (19.7-9)	3Q (19.10-12)	4Q (20.1-3)	1Q (20.4-6)	2Q (20.7-9)
国内 Japan	72 9.6%	72 9.4%	87 11.2%	77 9.7%	79 10.6%	65 11.7%	70 9.0%	65 6.9%
欧州 Europe	120 16.1%	135 17.6%	142 18.3%	144 18.2%	138 18.6%	153 27.3%	146 18.7%	222 23.5%
北米 North America	33 4.3%	31 4.2%	26 3.3%	25 3.2%	24 3.2%	27 4.8%	21 2.7%	25 2.7%
アジア Asia	495 66.1%	502 65.3%	495 63.8%	519 65.4%	476 64.0%	288 51.5%	524 66.9%	600 63.7%
中南米 Central and South America	29 3.9%	28 3.5%	26 3.4%	28 3.5%	27 3.6%	26 4.7%	22 2.7%	30 3.2%
海外工場計 Overseas	677 90.4%	696 90.6%	689 88.8%	716 90.3%	665 89.4%	494 88.3%	713 91.0%	877 93.1%
合計 Total	749 100.0%	768 100.0%	776 100.0%	793 100.0%	744 100.0%	559 100.0%	783 100.0%	942 100.0%

(注) 上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.