

連結ベース	Consolidated basis
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1. 地域別売上収益 Revenue by geographic area

上段:百万円、下段:増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3		2022/3					
	9 Months (20.4-12)	FY (20.4-21.3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	1H (21.4-9)	9 Months (21.4-12)	FY (21.4-22.3) Forecast
国内市場 Japan	83,515 +11.3%	113,048 +12.3%	30,053 +18.7%	30,558 +0.4%	28,189 +1.6%	60,611 +8.7%	88,800 +6.3%	117,000 +3.5%
欧州市場 Europe	204,794 +25.6%	282,725 +30.8%	91,397 +57.1%	86,432 +18.8%	83,725 +13.3%	177,829 +35.9%	261,554 +27.7%	337,000 +19.2%
北米市場 North America	66,224 +18.5%	90,945 +25.8%	28,618 +44.1%	23,641 +8.7%	28,355 +15.2%	52,259 +25.6%	80,614 +21.7%	105,500 +16.0%
アジア市場 Asia	29,127 -4.2%	39,331 +0.9%	10,225 +13.6%	12,205 +24.8%	13,458 +30.0%	22,430 +19.5%	35,888 +23.2%	47,500 +20.8%
中南米市場 Central and South America	21,032 +5.0%	29,403 +13.1%	9,680 +133.1%	11,525 +36.3%	10,310 +22.3%	21,205 +68.2%	31,515 +49.8%	40,000 +36.0%
オセアニア市場 Oceania	29,101 +34.1%	41,304 +45.3%	12,056 +39.3%	11,209 +6.7%	15,052 +51.4%	23,265 +21.4%	38,317 +31.7%	48,500 +17.4%
中近東・アフリカ市場 The Middle East/Africa	7,391 +3.5%	11,575 +16.1%	3,268 +77.4%	3,363 +34.5%	3,512 +15.2%	6,631 +52.7%	10,143 +37.2%	14,500 +25.3%
合計 Total	441,184 +18.2%	608,331 +23.5%	185,297 +45.9%	178,933 +14.6%	182,601 +15.5%	364,230 +28.6%	546,831 +23.9%	710,000 +16.7%

2. 生産台数 Production

上段:万台、下段:構成比
Upper: 10 thousand of units, Lower: Composition

	2021/3				2022/3			
	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	FY (20.4-21.3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	FY (21.4-22.3) Forecast
国内 Japan	65 6.9%	75 7.1%	94 8.0%	304 7.7%	102 8.0%	89 7.0%	82 6.5%	360 7.2%
欧州 Europe	222 23.5%	244 23.0%	294 25.0%	906 22.9%	300 23.3%	290 23.0%	269 21.1%	1,160 23.2%
北米 North America	25 2.7%	29 2.7%	44 3.8%	119 3.0%	41 3.2%	38 3.0%	32 2.6%	145 2.9%
アジア Asia	600 63.7%	669 63.2%	695 59.2%	2,488 62.8%	790 61.5%	788 62.6%	852 66.8%	3,145 62.9%
中南米 Central and South America	30 3.2%	42 4.0%	48 4.0%	142 3.6%	52 4.0%	55 4.4%	39 3.0%	190 3.8%
海外工場計 Overseas	877 93.1%	984 92.9%	1,081 92.0%	3,655 92.3%	1,183 92.0%	1,171 93.0%	1,192 93.5%	4,640 92.8%
合計 Total	942 100.0%	1,059 100.0%	1,175 100.0%	3,959 100.0%	1,285 100.0%	1,260 100.0%	1,274 100.0%	5,000 100.0%

連結ベース Consolidated basis



3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2021/3				2022/3			
	3Q (20.10-12)	9 Months (20.4-12)	4Q (21.1-3)	FY (20.4-21.3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	9 Months (21.4-12)
国内市場 Japan	+13.2%	+11.3%	+15.0%	+12.3%	+18.7%	+0.4%	+1.6%	+6.3%
欧州市場 Europe	+33.5%	+27.4%	+41.2%	+30.8%	+42.4%	+13.0%	+6.9%	+19.1%
西欧市場 Western Europe	+29.7%	+26.2%	+45.0%	+31.0%	+38.3%	+9.5%	+2.7%	+14.7%
東欧・ロシア市場 E. Europe and Russia	+40.5%	+29.2%	+34.6%	+30.5%	+48.2%	+19.2%	+14.4%	+26.6%
北米市場 North America	+18.5%	+21.4%	+53.7%	+28.8%	+39.6%	+4.1%	+5.6%	+15.3%
アジア市場 Asia	-1.9%	-2.5%	+19.8%	+2.4%	+8.1%	+19.5%	+20.8%	+16.5%
中南米市場 Central and South America	+44.4%	+32.3%	+61.0%	+38.9%	+120.6%	+29.9%	+18.4%	+43.2%
オセアニア市場 Oceania	+30.7%	+35.4%	+62.1%	+41.7%	+17.2%	-0.3%	+38.6%	+18.2%
中近東・アフリカ市場 The Middle East/Africa	+11.2%	+5.6%	+50.1%	+18.3%	+70.0%	+30.2%	+7.9%	+30.9%
海外合計 Overseas	+26.8%	+23.6%	+44.5%	+28.6%	+40.4%	+12.3%	+10.9%	+19.8%
合計 Total	+24.2%	+21.1%	+38.1%	+25.3%	+36.0%	+10.0%	+9.3%	+17.2%

(注) 上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.