

連結ベース Consolidated basis

1. 業績の推移 Results and Forecast

 上段: 百万円、下段: 増減率
 Upper: Millions of yen, Lower: Y/Y

	2020/3	2021/3	2022/3			2023/3
	FY (19.4-20.3)	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	FY (22.4-23.3) Forecast
売上収益 Revenue	492,617 +0.4%	608,331 +23.5%	364,230 +28.6%	375,030 +15.3%	739,260 +21.5%	740,000 +0.1%
国内 (Domestic)	100,697 +9.3%	113,048 +12.3%	60,611 +8.7%	57,439 +0.3%	118,050 +4.4%	120,000 +1.7%
海外 (Overseas)	391,920 -1.6%	495,283 +26.4%	303,619 +33.5%	317,591 +18.6%	621,210 +25.4%	620,000 -0.2%
営業利益 Operating Profit	64,046 -18.2%	88,464 +38.1%	52,160 +36.7%	39,568 -21.3%	91,728 +3.7%	85,000 -7.3%
税引前利益 Profit before Income Taxes	66,008 -17.4%	87,199 +32.1%	52,600 +37.4%	39,883 -18.5%	92,483 +6.1%	83,000 -10.3%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	47,731 -14.4%	62,018 +29.9%	37,820 +39.3%	26,950 -22.7%	64,770 +4.4%	59,000 -8.9%
1株当たり利益 EPS	円 Yen 175.80	円 Yen 228.41	円 Yen 139.29	円 Yen 99.25	円 Yen 238.54	円 Yen 217.29
株主資本利益率 (年率換算) ROE	8.3%	10.1%	11.3%	7.5%	9.2%	7.9%

売上計上為替レート Exchange rates

単位: 円 Yen

	2020/3	2021/3	2022/3			2023/3
	FY (19.4-20.3)	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	FY (22.4-23.3) Forecast
米ドル USD	108.70	106.10	109.81	114.97	112.39	120
ユーロ EUR	120.81	123.76	130.88	130.22	130.55	130
人民元 RMB	15.60	15.68	16.99	18.03	17.51	18.9

四半期 Quarterly

 上段: 百万円、下段: 増減率
 Upper: Millions of yen, Lower: Y/Y

	2021/3				2022/3			
	1Q (20.4-6)	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)
売上収益 Revenue	126,996 +3.7%	156,160 +29.0%	158,028 +21.8%	167,147 +40.0%	185,297 +45.9%	178,933 +14.6%	182,601 +15.5%	192,429 +15.1%
国内 (Domestic)	25,329 +6.1%	30,432 +14.3%	27,754 +13.2%	29,533 +15.0%	30,053 +18.7%	30,558 +0.4%	28,189 +1.6%	29,250 -1.0%
海外 (Overseas)	101,667 +3.1%	125,728 +33.1%	130,274 +23.8%	137,614 +46.9%	155,244 +52.7%	148,375 +18.0%	154,412 +18.5%	163,179 +18.6%
営業利益 Operating Profit	15,569 -10.4%	22,596 +50.2%	27,538 +48.9%	22,761 +73.2%	28,382 +82.3%	23,778 +5.2%	21,073 -23.5%	18,495 -18.7%
税引前利益 Profit before Income Taxes	16,469 -12.3%	21,804 +38.8%	27,141 +44.6%	21,785 +70.7%	29,865 +81.3%	22,735 +4.3%	19,876 -26.8%	20,007 -8.2%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	11,521 -18.6%	15,620 +44.4%	19,749 +45.3%	15,128 +65.1%	21,612 +87.6%	16,208 +3.8%	13,535 -31.5%	13,415 -11.3%
1株当たり利益 EPS	円 Yen 42.43	円 Yen 57.53	円 Yen 72.73	円 Yen 55.72	円 Yen 79.59	円 Yen 59.70	円 Yen 49.84	円 Yen 49.41

連結ベース	Consolidated basis
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2. 地域別売上収益 Revenue by geographic area

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2020/3	2021/3	2022/3			2023/3
	FY (19.4-20.3)	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	FY (22.4-23.3) Forecast
国内市場 Japan	100,697 +9.3%	113,048 +12.3%	60,611 +8.7%	57,439 +0.3%	118,050 +4.4%	120,000 +1.7%
欧州市場 Europe	216,230 +1.4%	282,725 +30.8%	177,829 +35.9%	174,641 +15.0%	352,470 +24.7%	330,000 -6.4%
北米市場 North America	72,304 -0.3%	90,945 +25.8%	52,259 +25.6%	59,989 +21.6%	112,248 +23.4%	122,000 +8.7%
アジア市場 Asia	38,998 -4.7%	39,331 +0.9%	22,430 +19.5%	26,766 +30.2%	49,196 +25.1%	52,500 +6.7%
中南米市場 Central and South America	26,000 -6.5%	29,403 +13.1%	21,205 +68.2%	20,560 +22.4%	41,765 +42.0%	47,500 +13.7%
オセアニア市場 Oceania	28,421 -6.0%	41,304 +45.3%	23,265 +21.4%	28,314 +27.9%	51,579 +24.9%	53,000 +2.8%
中近東・アフリカ市場 The Middle East/Africa	9,967 -27.6%	11,575 +16.1%	6,631 +52.7%	7,321 +1.2%	13,952 +20.5%	15,000 +7.5%
合計 Total	492,617 +0.4%	608,331 +23.5%	364,230 +28.6%	375,030 +15.3%	739,260 +21.5%	740,000 +0.1%

四半期 Quarterly

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3				2022/3			
	1Q (20.4-6)	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)
国内市場 Japan	25,329 +6.1%	30,432 +14.3%	27,754 +13.2%	29,533 +15.0%	30,053 +18.7%	30,558 +0.4%	28,189 +1.6%	29,250 -1.0%
欧州市場 Europe	58,168 +4.3%	72,731 +40.5%	73,895 +33.1%	77,931 +46.6%	91,397 +57.1%	86,432 +18.8%	83,725 +13.3%	90,916 +16.7%
北米市場 North America	19,855 +14.2%	21,758 +28.2%	24,611 +14.3%	24,721 +50.7%	28,618 +44.1%	23,641 +8.7%	28,355 +15.2%	31,634 +28.0%
アジア市場 Asia	8,997 -7.8%	9,777 -1.1%	10,353 -3.7%	10,204 +18.7%	10,225 +13.6%	12,205 +24.8%	13,458 +30.0%	13,308 +30.4%
中南米市場 Central and South America	4,152 -32.3%	8,453 +25.5%	8,427 +17.7%	8,371 +40.2%	9,680 +133.1%	11,525 +36.3%	10,310 +22.3%	10,250 +22.4%
オセアニア市場 Oceania	8,653 +18.6%	10,508 +50.1%	9,940 +34.4%	12,203 +81.4%	12,056 +39.3%	11,209 +6.7%	15,052 +51.4%	13,262 +8.7%
中近東・アフリカ市場 The Middle East/Africa	1,842 -18.1%	2,501 +20.0%	3,048 +8.6%	4,184 +47.9%	3,268 +77.4%	3,363 +34.5%	3,512 +15.2%	3,809 -9.0%
合計 Total	126,996 +3.7%	156,160 +29.0%	158,028 +21.8%	167,147 +40.0%	185,297 +45.9%	178,933 +14.6%	182,601 +15.5%	192,429 +15.1%

連結ベース	Consolidated basis
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3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

	2020/3	2021/3	2022/3				
	FY (19.4-20.3)	FY (20.4-21.3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	FY (21.4-22.3)
国内市場 Japan	+9.3%	+12.3%	+18.7%	+0.4%	+1.6%	-1.0%	+4.4%
欧州市場 Europe	+7.2%	+30.8%	+42.4%	+13.0%	+6.9%	+14.0%	+17.7%
西欧市場 Western Europe	+4.3%	+31.0%	+38.3%	+9.5%	+2.7%	+8.3%	+12.8%
東欧・ロシア市場 E. Europe and Russia	+12.4%	+30.5%	+48.2%	+19.2%	+14.4%	+25.7%	+26.4%
北米市場 North America	+1.9%	+28.8%	+39.6%	+4.1%	+5.6%	+17.3%	+15.8%
アジア市場 Asia	-2.8%	+2.4%	+8.1%	+19.5%	+20.8%	+21.4%	+17.7%
中南米市場 Central and South America	+3.5%	+38.9%	+120.6%	+29.9%	+18.4%	+13.2%	+34.7%
オセアニア市場 Oceania	+2.4%	+41.7%	+17.2%	-0.3%	+38.6%	+5.4%	+14.4%
中近東・アフリカ市場 The Middle East/Africa	-25.9%	+18.3%	+70.0%	+30.2%	+7.9%	-15.2%	+14.3%
海外合計 Overseas	+3.4%	+28.6%	+40.4%	+12.3%	+10.9%	+13.5%	+18.0%
合計 Total	+4.5%	+25.3%	+36.0%	+10.0%	+9.3%	+10.9%	+15.5%

4. 設備投資額・減価償却費・研究開発費・従業員数 Capex, Depreciation, R&D and Employees

単位: 百万円 Millions of yen

	2020/3	2021/3	2022/3			2023/3
	FY (19.4-20.3)	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	FY (22.4-23.3) Forecast
設備投資額 Capex	44,409	49,855	28,158	31,779	59,937	40,000
減価償却費 Depreciation	12,058	13,881	8,127	9,512	17,639	20,000
研究開発費 R&D	11,601	12,783	6,905	7,240	14,145	15,000
従業員数 Employees	17,090	18,624	19,592	-	20,233	-

連結ベース	Consolidated basis
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5. 生産台数 Production

上段: 万台、下段: 構成比
Upper: 10 thousand of units, Lower: Composition

	2020/3	2021/3	2022/3			2023/3
	FY (19.4-20.3)	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	FY (22.4-23.3) Forecast
国内 Japan	308 10.7%	304 7.7%	191 7.5%	160 6.5%	351 7.0%	300 8.1%
欧州 Europe	577 20.1%	906 22.9%	590 23.2%	586 23.8%	1,176 23.5%	910 24.6%
北米 North America	102 3.6%	119 3.0%	79 3.1%	64 2.6%	143 2.9%	100 2.7%
アジア Asia	1,778 61.9%	2,488 62.8%	1,578 62.0%	1,570 63.8%	3,148 62.9%	2,240 60.5%
中南米 Central and South America	107 3.7%	142 3.6%	107 4.2%	80 3.3%	187 3.7%	150 4.1%
海外工場計 Overseas	2,564 89.3%	3,655 92.3%	2,354 92.5%	2,300 93.5%	4,654 93.0%	3,400 91.9%
合計 Total	2,872 100.0%	3,959 100.0%	2,545 100.0%	2,460 100.0%	5,005 100.0%	3,700 100.0%

四半期 Quarterly

上段: 万台、下段: 構成比
Upper: 10 thousand of units, Lower: Composition

	2021/3				2022/3			
	1Q (20.4-6)	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)
国内 Japan	70 9.0%	65 6.9%	75 7.1%	94 8.0%	102 8.0%	89 7.0%	82 6.5%	78 6.5%
欧州 Europe	146 18.7%	222 23.5%	244 23.0%	294 25.0%	300 23.3%	290 23.0%	269 21.1%	317 26.7%
北米 North America	21 2.7%	25 2.7%	29 2.7%	44 3.8%	41 3.2%	38 3.0%	32 2.6%	32 2.7%
アジア Asia	524 66.9%	600 63.7%	669 63.2%	695 59.2%	790 61.5%	788 62.6%	852 66.8%	718 60.6%
中南米 Central and South America	22 2.7%	30 3.2%	42 4.0%	48 4.0%	52 4.0%	55 4.4%	39 3.0%	41 3.5%
海外工場計 Overseas	713 91.0%	877 93.1%	984 92.9%	1,081 92.0%	1,183 92.0%	1,171 93.0%	1,192 93.5%	1,108 93.5%
合計 Total	783 100.0%	942 100.0%	1,059 100.0%	1,175 100.0%	1,285 100.0%	1,260 100.0%	1,274 100.0%	1,186 100.0%

(注)上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. A actual result may vary from the above forecast.