



For immediate release

October 30, 2019

Company name: **Makita Corporation**
Representative: Munetoshi Goto, President, Representative Director
Stock ticker code: 6586

Revision of Forecast for Performance

Based on the recent trends of business performances, the forecast for the year ending March 31, 2020, which were announced on April 26, 2019, were revised as stated below.

1. Revised Forecast for Consolidated Performance

	For the year ending March 31, 2020				
	Yen (millions)				Yen
	Revenue	Operating profit	Profit before income taxes	Profit attributable to owners of the parent	Profit attributable to owners of the parent per share (Basic)
Forecast announced previously (A)	500,000	72,000	72,700	50,000	184.18
Revised forecast (B)	480,000	63,000	63,000	44,000	162.05
Change (B-A)	(20,000)	(9,000)	(9,700)	(6,000)	-
Percentage revision.....	(4.0)	(12.5)	(13.3)	(12.0)	-
Actual results for the previous year ended March 31, 2019	490,578	78,305	79,919	55,750	205.37

2. Reasons for Revision of Forecast

Trends in revenue for the first six-month period of the fiscal year ending March 31, 2020 were almost in line with Makita's expectations despite some differences between regions. However, the yen has been trading at a level beyond the Company's forecast announced on April 26, 2019 against major currencies, such as the U.S. dollar and euro. In addition to the impact of foreign exchange rates, the burden of additional tariffs due to trade friction between the U.S. and China has increased beyond the Company's initial expectations, weighing on profits. Therefore, Makita has revised the forecast of its consolidated financial performance for the year ending March 31, 2020.

[Preconditions]

The above forecast is based on the assumption of exchange rates of 105 yen to the U.S. dollar, 115 yen to the euro and 14.8 yen to the renminbi for the six months period ending March 31, 2020.

The above forecast is based on the assumption of exchange rates of 107 yen to the U.S. dollar, 118 yen to the euro and 15.2 yen to the renminbi for the year ending March 31, 2020.

[Reference]

Our previous exchange rates that we announced on April 26, 2019 were 110 yen to the U.S. dollar, 125 yen to the euro and 16.3 yen to the renminbi for the year ending March 31, 2020.

FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements based on Makita's own projections and estimates. The power tools market, where Makita is mainly active, is subject to the effects of rapid shifts in economic conditions, demand for housing, currency exchange rates, changes in competitiveness, and other factors.

Due to the risks and uncertainties involved, actual results could differ substantially from the content of these statements. Therefore, these statements should not be interpreted as representation that such objectives will be achieved.