



# Makita Corporation

## Consolidated Financial Results for the year ended March 31, 2025 (IFRS Financial Information)

(English translation of "KESSAN TANSIN"  
originally issued in Japanese)



## CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2025 (Unaudited)

April 28, 2025

Makita Corporation

Stock code: 6586

URL: <https://www.makita.biz/>

Munetoshi Goto, President, Representative Director

### 1. Summary operating results of the year ended March 31, 2025 (From April 1, 2024 to March 31, 2025)

#### (1) CONSOLIDATED OPERATING RESULTS

	Yen (millions)			
	For the the year ended March 31, 2024		For the the year ended March 31, 2025	
		(%)		(%)
Revenue .....	741,391	(3.0)	753,130	1.6
Operating profit .....	66,169	134.3	107,038	61.8
Profit before income taxes .....	64,017	168.0	108,477	69.5
Profit .....	43,615	276.9	79,203	81.6
Profit attributable to owners of the parent .....	43,691	273.3	79,338	81.6
Comprehensive income .....	115,156	171.9	75,237	(34.7)
Yen				
Profit attributable to owners of the parent per share				
(Basic)	162.13		294.90	
(Diluted)	-		-	
Ratio of profit attributable to owners of the parent to total equity attributable to owners of the parent (%) ..	5.3%		8.8%	
Ratio of profit before income taxes to total assets (%) ...	5.9%		10.0%	
Ratio of operating profit to revenue (%) .....	8.9%		14.2%	

Notes:

1. Amounts of less than one million yen have been rounded.
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes, profit, profit attributable to owners of the parent, and comprehensive income against the corresponding period of the previous year.

#### (2) SELECTED CONSOLIDATED FINANCIAL POSITION

	Yen (millions)	
	As of March 31, 2024	As of March 31, 2025
Total assets	1,055,808	1,106,525
Total equity	875,206	932,495
Equity attributable to owners of the parent	868,156	926,005
Ratio of equity attributable to owners of the parent to total assets (%)	82.2%	83.7%
Yen		
Equity attributable to owners of the parent per share .....	3,227.06	3,441.88

Note: Amounts of less than one million yen have been rounded.

### (3) CONSOLIDATED CASH FLOWS

	Yen (millions)	
	For the year ended March 31, 2024	For the year ended March 31, 2025
Net cash provided by operating activities .....	237,086	129,874
Net cash used in investing activities .....	(25,619)	(37,872)
Net cash used in financing activities .....	(191,277)	(33,545)
Cash and cash equivalents, end of the fiscal year .....	196,645	253,279

Note: Amount of less than one million yen have been rounded.

### 2. Dividend Information

	Yen (millions)		
	For the year ended March 31, 2024	For the year ended March 31, 2025	For the year ending March 31, 2026 (Forecast)
Cash dividend per share:			
Interim .....	10.00	20.00	20.00
Year-end .....	47.00	90.00	(Note)
Total .....	57.00	110.00	(Note)

	Yen (millions)		
Total cash dividend .....	15,334	29,594	-
Dividend payout ratio (%) .....	35.2%	37.3%	-
Ratio of total cash dividend attributable to owners of the parent to total assets (%) .....	1.9%	3.3%	-

Note: While the Corporation has set forth under the Articles of Corporation of the Corporation that the record date for the payment of dividend shall be the last day of a relevant period, at the present time, the projected amount of dividends as of the said record date has not been determined yet. For further details, refer to “(5) Basic policy regarding profit distribution and cash dividend for fiscal 2025 and 2026” on page 7.

### 3. Consolidated Financial Performance Forecast for the year ending March 31, 2026

	Yen (millions)	
	For the year ending March 31, 2026	(%)
Revenue .....	700,000	(7.1)
Operating profit .....	74,000	(30.9)
Profit before income taxes .....	74,000	(31.8)
Profit attributable to owners of the parent .....	54,000	(31.9)

	Yen
Profit attributable to owners of the parent per share (Basic) .....	200.71

Note: The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes and profit attributable to owners of the parent against the previous year.



#### 4. Other

- (1) Changes in important subsidiaries during the year (Changes in specified subsidiaries accompanied by changes in scope of consolidation during the year): None
- (2) Changes in accounting policies and accounting estimates:
1. Changes in accounting policies required by IFRS: None
  2. Changes in accounting policies other than 1: None
  3. Changes in accounting estimate: None
- (3) Number of shares outstanding (common stock)
- |   |                                    |             |
|---|------------------------------------|-------------|
| 1. Number of shares issued (including treasury shares): | As of March 31, 2025:              | 280,017,520 |
|   | As of March 31, 2024:              | 280,017,520 |
| 2. Number of treasury shares:                           | As of March 31, 2025:              | 10,976,752  |
|   | As of March 31, 2024:              | 10,993,621  |
| 3. Average number of shares outstanding:                | For the year ended March 31, 2025: | 269,031,331 |
|   | For the year ended March 31, 2024: | 269,484,912 |

Makita's earnings releases (KESSAN TANSIN) are not subject to an audit.

#### Explanation regarding proper use of business forecasts, and other significant matters

The financial forecast given above is based on information as available at the present time, and includes potential risks and uncertainties. As a consequence of the factors above and other, actual results may vary from the forecasts provided above. Regarding the assumptions for the forecasts and other matters, refer to "SUPPLEMENT INFORMATION (CONSOLIDATED)", "1. Overview of operating results", "(4) Outlook for the fiscal year ending March 31, 2026" on page 6.

## SUPPLEMENT INFORMATION (CONSOLIDATED)

### **1. Overview of operating results**

#### **(1) Overview of operating results for the year**

Looking at the international economic situation during the fiscal year under review, the building and construction market recovery is lagging, while inflation slows in many countries and interest rates are cut. In addition, with ongoing tensions in Ukraine and the Middle East, Tariff Policy under the Trump Administration fueled concerns about the prospect of a recession and uncertainty about the outlook is further heightened.

In this situation, the Makita Group has focused on expanding its lineup of cordless products, including power tools and outdoor power equipment in the durable high-power “40Vmax Lithium-ion Battery” (XGT) series.

With respect to production, we worked to optimize manufacturing processes and reduce costs and to expand initiatives at individual plants to other plants, thereby improving the efficiency of the Group as a whole.

We also work to increase the level of the community-based and customer-oriented service framework in order to further strengthen trusting relationships with customers around the world. We strive to deepen and develop the market centered on XGT series.

In the Group’s consolidated business results for this period, despite continued slow demand for housing and restrained investment in the construction and building market as interest rates remained high in various countries, consolidated revenue increased 1.6% year on year to 753,130 million yen, due to the impact of depreciation in the yen against local currencies. In terms of profit, operating profit increased by 61.8% year on year to 107,038 million yen (an operating profit ratio: 14.2%) driven by an improvement in the cost ratio due to the reduction of various costs. Profit before income taxes increased by 69.5% to 108,477 million yen (profit before income taxes ratio: 14.4%) and profit attributable to owners of the parent increased by 81.6% to 79,338 million yen (ratio of profit attributable to owners of the parent: 10.5%).

Revenue results by region were as follows:

Revenue by region shows revenue in each market and differs from revenue in Segment Information (based on the source of shipments).

In Japan, XGT series and outdoor power equipment underpinned sales, despite a challenging demand environment, including construction and building materials prices remaining at high levels and a decline in housing starts. As a result, revenue was 127,168 million yen, up 3.2% year on year.

In Europe, although the construction and building market remained sluggish due to continued high interest rates despite rate cuts, orders recovered steadily following inventory adjustments and the yen depreciated against the local currencies. As a result, revenue was 371,798 million yen, up 4.3% year on year.

In North America, housing investment was weak due to continued high interest rates and soaring prices for construction materials and market competition intensified. As a result, revenue was 83,919 million yen, down 10.4% year on year.

In Asia, demand for tools remained weak overall amid the prolonged downturn in the Chinese real estate market. As a result, revenue was 45,031 million yen, down 2.4% year on year.

In Central and South America, sales continued to be strong in the major countries, and we made efforts to expand sales of cordless products, particularly XGT series and cordless outdoor power equipment in various countries. As a result, revenue was 50,687 million, up 2.0% year on year.

In Oceania, due to the ongoing impact of monetary tightening and the sluggish real estate market, revenue was 55,802 million yen, down 1.0% year on year.

In the Middle East and Africa, although there were variations depending on the country, construction and building demand was firm overall. As a result, revenue was 18,726 million yen, up 18.3% year on year.

(Initiatives toward carbon neutrality)

The impact of climate change on society, such as frequent wind and flood disasters, is becoming more serious, and companies are playing an increasingly important role in realizing a decarbonized society. We have identified contributing to a decarbonized society as a material issue that should be prioritized and are stepping up our efforts. Therefore, the Group is currently working on the realization of a decarbonized society by focusing on cordless outdoor power equipment that does not emit exhaust gases during use as the next pillar of our future business in addition to power tools. In addition, with the goal of reducing our greenhouse gas (GHG) emissions, we have set targets for reducing GHG emissions from our business activities (Scope 1 and 2) by 50% by FY2030 from the FY2020 level and to net zero by FY2040 and reducing GHG emissions from the entire supply chain (Scope 3) to net zero by FY2050.

During the fiscal year ended March 2025, solar panels were installed at Saitama distribution center and Hyogo branch in Japan and more solar panels were added to an existing system at U.K. plant, and we promoted the use of renewable energy.

We will continue to work on the use of renewable energy and energy conservation in our business activities to achieve GHG emission reduction targets.

## **(2) Overview of financial position for the fiscal year ended March 31, 2025**

Total assets as of the end of the year increased by 50,717 million yen to 1,106,525 million yen compared to the balance as of March 31, 2024. This increase was mainly due to the increase in “Cash and cash equivalents”.

Total liabilities decreased by 6,572 million yen to 174,030 million yen compared to the balance as of March 31, 2024. This decrease was mainly due to the decrease in “Borrowings”.

Total equity increased by 57,289 million yen to 932,495 million yen compared to the balance as of March 31, 2024. This increase was mainly due to “Retained earnings”.

## **(3) Overview of cash flow situation for the fiscal year ended March 31, 2025**

Net cash provided by operating activities amounted to 129,874 million yen, decreased by 107,212 million yen from the previous fiscal year. This decrease was mainly due to a reduction in decrease in inventories and so on.

Net cash used in investing activities amounted to 37,872 million yen, increased by 12,253 million yen from the previous fiscal year. This increase was mainly due to increased payments into time deposits and so on.

Net cash used in financing activities amounted to 33,545 million yen, decreased by 157,732 million yen from the previous fiscal year. This decrease was mainly due to a reduction in the pay-off of short-term borrowings and so on.

Total cash and cash equivalents amounted to 253,279 million yen, increased by 56,634 million yen compared to 196,645 million yen at the end of the previous fiscal year.



#### (4) Outlook for the fiscal year ending March 31, 2026

In the future, the Makita Group expects that the prospect for the global economy will continue to be uncertain. Meanwhile, the Group believes that demand for environmental and human friendly tools that contribute to the solution of social issues, such as the labor shortage and environment conservation by increased efficiency of works, will continue to increase further both in emerging and developed countries.

To cope with these assumed conditions, Makita will:

- Strengthen its R&D and product development capabilities, mainly for the technologies of motors and technologies for discharge/charge of batteries, to take the initiative in cordless products market;
- Next to power tools, we will work to develop and market products, mainly cordless outdoor power equipment and cleaning products, as the mainstay of future business.
- Work to strengthen a multipolar production and procurement system that is not overly dependent on any specific country, region, or supplier.
- Strive to raise its brand power by promoting the establishment of a sales and after-sales service network to offer community-based and fine-tuned response to needs of customers around the world.

On the basis of these factors, the Group will strive to maintain a solid presence in the industry and contribute to achieve a sustainable society as a global supplier of a comprehensive range of tools for creating comfortable homes and living environments.

#### (Consolidated Financial Performance Forecast for the Year Ending March 31, 2026)

Amid ongoing geopolitical tensions, the impact of mutual tariffs and trade friction on the global economy is extremely uncertain. Particularly, in the U.S., we expect a significant decline in sales due to tariffs against China. In terms of costs, we expect to see a rise in labor costs.

Based on these assumptions, the consolidated results for the fiscal year ending March 2026 are estimated below.

	Yen (millions)
	For the year ending March 31, 2026
Revenue .....	700,000
Operating profit .....	74,000
Profit before income taxes.....	74,000
Profit attributable to owners of the parent.....	54,000

#### [Preconditions]

The above forecast is based on the assumption of exchange rates of 140 yen to the U.S. dollar, 160 yen to the euro and 19.5 yen to the renminbi.

#### [Reference]

The actual exchange rate for the year ended March 31, 2025 was 152.62 yen to the U.S. dollar, 163.88 yen to the euro and 21.11 yen to the renminbi.

#### FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements based on assumptions, judgments, and beliefs in light of the information currently available to it and includes potential risks and uncertainties. As a consequence of the factors above and other, actual results may vary materially from the forecast provided. Therefore, these statements should not be interpreted as representation where such objectives will be achieved.

# **(5) Basic policy regarding profit distribution and cash dividend for the fiscal 2025 and 2026**

Makita's basic policy on the distribution of profits is to maintain the total return ratio at 35% or greater, with a lower limit on annual cash dividends of 20 yen per share. However, in the event special circumstances arise, computation of the amount of dividends will be based on profit attributable to owners of the parent per share after certain adjustments. Of these, we will consider purchasing of treasury shares in view of stock price level and free cash flow and so on, in order to increase shareholder returns through the implementation of a flexible capital policy and improvement of capital efficiency.

We intend to use retained earnings to invest in environmental initiatives, which will become increasingly important, and to expand our business globally, while maintaining a financial structure that can withstand any changes in the business environment.

Our forecast for dividends is as follows;

	For the year ended March 31, 2025 (Result)	For the year ending March 31, 2026 (Forecast)
Cash dividend per share:		
Interim .....	20.00 yen	20.00 yen
	90.00 yen (Note1)	
Year-end .....	(With Commemorative dividend for 110th anniversary 6.00 yen)	(Note 2)
	110.00 yen (Note1)	
Total.....	(With Commemorative dividend for 110th anniversary 6.00yen)	(Note 2)

Note: 1. The Corporation marked the 110th anniversary of its founding on March 21, 2025. We would like to express our gratitude to shareholders and other stakeholders for the long-term support and patronage they have all extended to us. As a token of our gratitude to shareholders, we have decided to pay a commemorative year-end dividend of 6 yen per share for the fiscal year. Consequently, the corporation plans to propose that the annual cash dividend of 110 yen. The year-end cash dividend after deduction of the interim cash dividend of 20 yen is calculated to 90 yen per share.

2. At a meeting of the Board of Directors to be held in April 2026, in accordance with the basic policy on profit distribution described above, the amount of dividends will be determined so that the total return ratio is at least 35%, and the decision will be submitted to the General Meeting of Shareholders to be held the following June. However, if certain special circumstances arise, computation of the amount of dividends will be based on profit attributable to owners of the parent after certain adjustments.



## (6) Measures to realize management that is conscious of capital costs and the stock price

### <Analysis of the current situation>

While Makita's cost of equity is estimated to be around 6 to 8%, ROE, an indicator of capital profitability, generally trended at around 8 to 10% above that level until the fiscal year ended March 2022. Although in the fiscal year ended March 2023, ROE decreased to 1.5% because of factors including decreases in sales quantities due to rapid changes in the demand environment and the impact of excessive inventories, ROE improved to 8.8% as a result of a recovery in profitability due to inventory optimization and other initiatives such as cost reductions at manufacturing plants and price increases.

The stock price has declined since September 2021, when stay-at-home demand caused by COVID-19 pandemic lost momentum. FY2025, there was some time that the price rose because of an improvement of the company's performance and Germany's debt brake reform enabling more spending on defense and infrastructure which is expected to provide much stimulus to European economies. However, recently the stock declined due to the fear of a downturn caused by US tariff policy. Consequently, the stock remains volatile.

	Unit	FYE2020	FYE2021	FYE2022	FYE2023	FYE2024	FYE2025
Revenue	million yen	492,617	608,331	739,260	764,702	741,391	753,130
Operating profit	million yen	64,046	88,464	91,728	28,246	66,169	107,038
Operating profit ratio	%	13.0	14.5	12.4	3.7	8.9	14.2
ROE	%	8.3	10.1	9.2	1.5	5.3	8.8
Year-end stock price	yen	3,315	4,745	3,935	3,280	4,270	4,925
PBR	times	1.6	2.0	1.4	1.2	1.3	1.4

### <Policy and targets for improvement>

Makita will expand equity spread by reducing the cost of equity while maintaining conditions allowing it to achieve 8 to 10%, the level prior to the fiscal year ended March 2022.

### <Matters to be addressed>

Based on the policy and targets above, we will work on the following matters.

#### ① Improvement of ROE

- Strengthening of profitability by differentiation from other companies through the expansion of our lineup of high value-added products for professional users centered on 40Vmax batteries and the providing high quality after-sales services by our meticulous network of bases
- Enhancing profitability through effective marketing/branding activities
- Expansion of sales and profits by developing the market for rechargeable products for professional users in industries other than building and construction industry such as gardening equipment, cleaning supplies, and disaster-preparedness /rescue products.
- Thorough implementation of cost reductions by improving work efficiency and eliminating waste in all divisions
- Appropriate cash allocation considering the balance between investment in growth, shareholder returns, and retained earnings, and capital efficiency

#### ② Reduction of cost of equity

- Formulation and execution of business strategies able to respond appropriately to changes in the environment
- Promotion of sustainability management and human capital management
- Promotion of investor understanding through IR activities

## 2. Basic Rationale for Selection of Accounting Standards

Makita has voluntarily adopted International Financial Reporting Standards (IFRS) from the fiscal year ended March 31, 2019 in order to improve global comparability in financial market.

### 3. Consolidated Financial Statements (Unaudited)

#### (1) Consolidated Statement of Financial Position

Yen (millions)				
	As of March 31, 2024		As of March 31, 2025	
	Composition ratio		Composition ratio	
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents.....	196,645		253,279	
Trade and other receivables.....	116,267		105,831	
Inventories.....	345,491		338,116	
Other financial assets.....	18,561		39,660	
Other current assets.....	16,671		19,552	
Total current assets.....	693,635	65.7%	756,437	68.4%
NON-CURRENT ASSETS:				
Property, plant and equipment, at cost.....	277,248		266,609	
Goodwill and intangible assets.....	10,206		9,574	
Other financial assets.....	37,835		35,881	
Retirement benefit assets.....	14,968		17,710	
Deferred tax assets.....	19,670		18,123	
Other non-current assets.....	2,246		2,191	
Total non-current assets.....	362,173	34.3%	350,088	31.6%
Total assets.....	1,055,808	100.0%	1,106,525	100.0%

	Yen (millions)			
	As of March 31, 2024		As of March 31, 2025	
	Composition ratio		Composition ratio	
LIABILITIES AND EQUITY				
LIABILITIES				
CURRENT LIABILITIES:				
Trade and other payables.....	49,987		54,628	
Borrowings.....	19,891		10,152	
Other financial liabilities.....	6,067		6,739	
Income taxes payable.....	9,113		13,003	
Provisions.....	5,113		6,216	
Other current liabilities.....	55,304		48,259	
Total current liabilities.....	145,475	13.8%	138,998	12.5%
NON-CURRENT LIABILITIES:				
Retirement benefit liabilities.....	3,269		3,185	
Other financial liabilities.....	17,150		15,584	
Provisions.....	1,960		1,793	
Deferred tax liabilities.....	12,546		14,341	
Other non-current liabilities.....	202		129	
Total non-current liabilities.....	35,127	3.3%	35,032	3.2%
Total liabilities.....	180,602	17.1%	174,030	15.7%
EQUITY				
Share Capital.....	23,805		23,805	
Capital Surplus.....	45,607		46,014	
Retained earnings.....	669,359		732,556	
Treasury shares.....	(21,501)		(21,470)	
Other components of equity.....	150,886		145,101	
Total equity attributable to owners of the parent.....	868,156	82.2%	926,005	83.7%
NON-CONTROLLING INTEREST.....	7,050	0.7%	6,490	0.6%
Total equity.....	875,206	82.9%	932,495	84.3%
Total liabilities and equity.....	1,055,808	100.0%	1,106,525	100.0%

**(2) Consolidated Statements of Profit or Loss and Consolidated Statements of Comprehensive Income**  
**Consolidated Statements of Profit or Loss**

	Yen (millions)			
	For the year ended March 31, 2024		For the year ended March 31, 2025	
	Ratio to revenue		Ratio to revenue	
REVENUE.....	741,391	100.0%	753,130	100.0%
Cost of sales.....	(517,446)	(69.8%)	(481,704)	(64.0%)
GROSS PROFIT.....	223,945	30.2%	271,426	36.0%
Selling, general, administrative and others, net.....	(157,776)	(21.3%)	(164,388)	(21.8%)
OPERATING PROFIT.....	66,169	8.9%	107,038	14.2%
Financial income.....	4,643		7,450	
Financial expenses.....	(6,795)		(6,011)	
PROFIT BEFORE INCOME TAXES.....	64,017	8.6%	108,477	14.4%
Income tax expenses.....	(20,402)		(29,274)	
PROFIT.....	43,615	5.9%	79,203	10.5%
Profit attributable to:				
Owners of the parent.....	43,691	5.9%	79,338	10.5%
Non-controlling interests.....	(76)	(0.0%)	(135)	0.0%
Profit attributable to owners of the parent per share (Basic)(yen).....	162.13		294.90	

**Consolidated Statements of Comprehensive Income**

	Yen (millions)	
	For the year ended March 31, 2024	For the year ended March 31, 2025
PROFIT.....	43,615	79,203
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX		
Items that will not be reclassified to profit (loss)		
Equity financial goods measured at fair value through other comprehensive income (loss).....	5,883	189
Remeasurement of defined benefit plans .....	1,955	1,835
Total of items that will not be reclassified to profit (loss).....	7,838	2,024
Items that may be reclassified to profit or loss		
Exchange differences on translating foreign operations.....	63,703	(5,990)
Total of items that may be reclassified to profit (loss).....	63,703	(5,990)
Total other comprehensive income (loss), net of tax.....	71,541	(3,966)
COMPREHENSIVE INCOME.....	115,156	75,237
Comprehensive income attributable to:		
Owners of the parent.....	114,558	75,436
Non-controlling interests.....	598	(199)

### (3) Consolidated Statement of Changes in Equity

	Yen (millions)						
	For the year ended March 31, 2024						
	Equity attributable to owners of the parent						Non-Controlling interest
	Share capital	Capital Surplus	Retained earnings	Treasury shares	Other components of equity	Total	
Balance at April 1, 2023	23,805	45,606	629,314	(11,528)	82,050	769,247	6,452
Profit for the period			43,691			43,691	(76)
Other comprehensive income					70,867	70,867	674
Comprehensive income	-	-	43,691	-	70,867	114,558	598
Dividends paid			(5,677)			(5,677)	
Purchase of treasury shares				(10,002)		(10,002)	
Disposal of treasury shares		0		0		0	
Share-based payment transaction		1		29		30	
Transfer from other components of equity to retained earnings			2,031		(2,031)	-	-
Total amounts of transactions with owners	-	1	(3,646)	(9,973)	(2,031)	(15,649)	-
Balance at March 31, 2024	23,805	45,607	669,359	(21,501)	150,886	868,156	7,050

	Yen (millions)						
	For the year ended March 31, 2025						
	Equity attributable to owners of the parent						Non-Controlling interest
	Share capital	Capital Surplus	Retained earnings	Treasury shares	Other components of equity	Total	
Balance at April 1, 2024	23,805	45,607	669,359	(21,501)	150,886	868,156	7,050
Profit for the period			79,338			79,338	(135)
Other comprehensive income					(3,902)	(3,902)	(65)
Comprehensive income	-	-	79,338	-	(3,902)	75,436	(199)
Dividends paid			(18,025)			(18,025)	
Additional purchase of shares of subsidiaries		361				361	(361)
Purchase of treasury shares				(3)		(3)	
Share-based payment transaction		46		34		80	
Transfer from other components of equity to retained earnings			1,883		(1,883)	-	-
Total amounts of transactions with owners	-	407	(16,142)	31	(1,883)	(17,587)	(361)
Balance at March 31, 2025	23,805	46,014	732,556	(21,470)	145,101	926,005	6,490

#### (4) Consolidated Statements of Cash Flows

	Yen (millions)	
	For the year ended March 31, 2024	For the year ended March 31, 2025
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Profit.....	43,615	79,203
Depreciation and amortization.....	28,925	29,757
Income tax expenses.....	20,402	29,274
Financial income and expenses.....	2,152	(1,439)
Loss (gain) on sales and retirement of property, plant and equipment..	(456)	(129)
Decrease (increase) in trade and other receivables.....	4,940	8,792
Decrease (increase) in inventories.....	151,378	4,112
Increase (decrease) in trade and other payables.....	4,661	6,124
Increase (decrease) in retirement benefit assets and liabilities.....	(768)	(866)
Decrease (increase) in guarantee deposits.....	3,744	2,059
Other.....	(8,799)	(10,974)
Subtotal.....	249,794	145,914
Dividends received.....	680	792
Interest received.....	3,747	6,784
Interest paid.....	(1,680)	(1,341)
Income taxes paid.....	(15,455)	(22,275)
Cash flows from operating activities.....	237,086	129,874
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of non-current assets.....	(17,851)	(17,594)
Proceeds from sales of non-current assets.....	1,691	930
Purchase of investments.....	(10)	(900)
Proceeds from sales and redemption of investments.....	151	91
Payments into time deposits.....	(12,973)	(34,377)
Proceeds from withdrawal of time deposits.....	3,832	13,037
Other.....	(459)	943
Cash flows from investing activities.....	(25,619)	(37,872)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net increase (decrease) in short-term borrowings.....	(171,379)	(9,718)
Purchase and sales of treasury shares, net.....	(10,002)	(3)
Cash dividends paid.....	(5,677)	(18,025)
Repayment of lease liabilities.....	(4,228)	(5,623)
Other.....	9	(175)
Cash flows from financing activities.....	(191,277)	(33,545)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS.....	13,735	(1,824)
NET CHANGE IN CASH AND CASH EQUIVALENTS.....	33,925	56,634
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR.....	162,720	196,645
CASH AND CASH EQUIVALENTS, END OF YEAR.....	196,645	253,279



**(5) Notes to Consolidated Financial Statements**

**Notes on the assumptions for a going concern:** None

**Changes in accounting policy:** None



## Segment Information

Yen (millions)								
For the year ended March 31, 2024								
	Japan	Europe	North America	Asia	Total	Other	Eliminations	Consolidated
Revenue:								
External customers .....	141,766	359,348	96,111	32,592	629,817	111,574	-	741,391
Inter-segment ....	179,477	11,726	4,184	207,617	403,004	294	(403,298)	-
Total .....	321,243	371,074	100,295	240,209	1,032,821	111,868	(403,298)	741,391
Operating profit (loss).	19,006	17,830	(126)	17,256	53,966	5,470	6,733	66,169

Yen (millions)								
For the year ended March 31, 2025								
	Japan	Europe	North America	Asia	Total	Other	Eliminations	Consolidated
Revenue:								
External customers .....	146,494	374,771	86,802	31,696	639,763	113,367	-	753,130
Inter-segment ....	290,788	20,467	4,164	280,012	595,432	344	(595,776)	-
Total .....	437,282	395,238	90,966	311,708	1,235,195	113,712	(595,776)	753,130
Operating profit (loss).	27,658	37,582	(19)	28,832	94,053	7,294	5,691	107,038

## Revenue by product categories

	Yen (millions)				Increase (Decrease)
	For the year ended March 31, 2024		For the year ended March 31, 2025		
	Composition ratio		Composition ratio		
Finished goods.....	584,976	78.9%	586,335	77.9%	0.2%
Parts, repairs and accessories .....	156,415	21.1%	166,795	22.1%	6.6%
Total revenue.....	741,391	100.0%	753,130	100.0%	1.6%

## Information per share

Yen		
	As of March 31, 2024	As of March 31, 2025
Equity attributable to owners of the parent per share ...	3,227.06	3,441.88

Yen		
	For the year ended March 31, 2024	For the year ended March 31, 2025
Profit attributable to owners of the parent per share (Basic) .....	162.13	294.90

### Notes:

- Profit attributable to owners of the parent per share (Basic) is calculated on the basis of the average number of shares outstanding during the year. Average number of shares outstanding is as follows:

For the year ended March 31, 2024: 269,484,912

For the year ended March 31, 2025: 269,031,331

- The amount of profit attributable to owners of the parent per share diluted are not shown as diluted shares do not exist.

**Significant Subsequent Events:** None



#### 4. SUPPORT DOCUMENTATION (CONSOLIDATED)

##### (1) Consolidated Financial Results and Forecast

	Yen (millions)			
	For the year ended		For the year ended	
	March 31, 2024		March 31, 2025	
		(%)		(%)
REVENUE.....	741,391	(3.0)	753,130	1.6
Domestic.....	123,222	0.2	127,168	3.2
Overseas.....	618,169	(3.7)	625,962	1.3
Operating profit.....	66,169	134.3	107,038	61.8
Profit before income taxes.....	64,017	168.0	108,477	69.5
Profit attributable to owners of the parent.....	43,691	273.3	79,338	81.6
Profit attributable to owners of the parent per share (Yen)....	162.13		294.90	
Number of Employees.....	17,669		17,641	

	Yen (millions)	
	For the year ending	
	March 31, 2026	
		(%)
REVENUE.....	700,000	(7.1%)
Domestic.....	131,000	3.0%
Overseas.....	569,000	(9.1%)
Operating profit.....	74,000	(30.9%)
Profit before income taxes.....	74,000	(31.8%)
Profit attributable to owners of the parent.....	54,000	(31.9%)
Profit attributable to owners of the parent per share (Yen).....	200.71	
Number of Employees.....	-	

##### Notes:

1. Please refer to 1. Overview of operating results (4) "Outlook for the fiscal year ending March 31, 2026" on page 6.
2. The table above shows the changes in the percentage ratio of revenue, operating profit, profit before income taxes, and profit attributable to owners of the parent compared to the corresponding period of the previous year.

## (2) Consolidated Revenue by Geographic Area

	Yen (millions)			
	For the year ended		For the year ended	
	March 31, 2024		March 31, 2025	
		(%)		(%)
Japan .....	123,222	0.2	127,168	3.2
Europe .....	356,491	2.1	371,798	4.3
North America .....	93,677	(21.3)	83,919	(10.4)
Asia .....	46,133	(13.4)	45,031	(2.4)
Central and South America .....	49,697	5.2	50,687	2.0
Oceania .....	56,340	(3.8)	55,802	(1.0)
The Middle East and Africa .....	15,831	8.9	18,726	18.3
Total .....	741,391	(3.0)	753,130	1.6

Notes:

1. The table above sets forth Makita's consolidated revenue by geographic area based on the customer's location for the periods presented. Accordingly, it differs from "Segment Information" on page 15.
2. The table shows the changes in the percentage ratio of revenue compared to the previous year.

## (3) Exchange Rates

	Yen		
	For the year ended March 31, 2024	For the year ended March 31, 2025	For the year ending March 31, 2026 (Forecast)
USD/JPY .....	144.59	152.62	140
EUR/JPY .....	156.75	163.88	160
RMB/JPY .....	20.13	21.11	19.5

## (4) Production Ratio (unit basis)

	For the year ended March 31, 2024	For the year ended March 31, 2025
	Composition ratio	Composition ratio
Domestic .....	8.3%	7.4%
Overseas .....	91.7%	92.6%

## (5) Consolidated Capital Expenditures, Depreciation and Amortization, and R&D costs

	Yen (millions)		
	For the year ended March 31, 2024	For the year ended March 31, 2025	For the year ending March 31, 2026 (Forecast)
Capital expenditures .....	17,851	17,594	28,000
Depreciation and amortization .....	24,754	24,934	25,000
R&D costs .....	14,314	15,115	16,500